#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION **WASHINGTON, DC 20549**

#### FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 12, 2019

## CorEnergy Infrastructure Trust, Inc. (Exact Name of Registrant as Specified in Its Charter)

Maryland		001-33292	20-3431375
(State or Other Jurisdiction of Incorporation)		(Commission File Number)	(IRS Employer Identification No.)
]	0 Walnut, Ste. 3350 Kansas City, MO		64106
(Address o	of Principal Executive Offices)		(Zip Code)
		(816) 875-3705	
	(	Registrant's telephone number, including area cod	le)
	Securitie	es registered pursuant to Section 12(b) o	of the Act:
	Title of Each Class	Trading Symbol(s)	Name of Each Exchange On Which Registered
	Common Stock, par value \$0.001 per share	CORR	New York Stock Exchange
	7.375% Series A Cumulative Redeemable Preferred Stock	CORRPrA	New York Stock Exchange
	Securities r	registered pursuant to Section 12(g) of the	he Act: None
Check the appropriat	te box below if the Form 8-K filing is intended	ed to simultaneously satisfy the filing obli	gation of the registrant under any of the following provisions:
□ Written com	nunications pursuant to Rule 425 under the S	Securities Act (17 CFR 230.425)	
□ Soliciting ma	terial pursuant to Rule 14a-12 under the Exc	hange Act (17 CFR 240.14a-12)	
☐ Pre-commend	cement communications pursuant to Rule 14	d-2(b) under the Exchange Act (17 CFR 2	40.14d-2(b))
☐ Pre-commend	cement communications pursuant to Rule 13	e-4(c) under the Exchange Act (17 CFR 2-	40.13e-4(c))
	nge Act of 1934 (§240.12b-2 of this chapter)		e Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of
	th company, indicate by check mark if the resprovided pursuant to Section 13(a) of the E		d transition period for complying with any new or revised financial

#### Item 7.01 Regulation FD Disclosure.

CorEnergy President, Chairman and CEO, David Schulte, will present at EnerCom's The Oil & Gas Conference on Tuesday, August 13, 2019 in Denver, Colorado. A copy of the presentation will be posted on the Company's website on August 13, 2019 and is furnished as Exhibit 99.1 to this Form 8-K. An archived webcast will also be available on the Company's website.

Item 9.01 Financial Statements and Exhibits.

(d) EXHIBITS.

Exhibit No. Description

99.1 Presentation Slides for Conference on August 13, 2019

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### CORENERGY INFRASTRUCTURE TRUST, INC.

Dated: August 12, 2019 By: /s/ Rebecca M. Sandring

Rebecca M. Sandring

Secretary



## EnerCom's The Oil & Gas Conference

Dave Schulte, President, Chairman and CEO

August 13, 2019



### Disclaimer

This presentation contains certain statements that may include "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, included herein are "forward-looking statements."

Although CorEnergy believes that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. Actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in CorEnergy's reports that are filed with the Securities and Exchange Commission. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation.

Other than as required by law, CorEnergy does not assume a duty to update any forward-looking statement. In particular, any distribution paid in the future to our stockholders will depend on the actual performance of CorEnergy, its costs of leverage and other operating expenses and will be subject to the approval of CorEnergy's Board of Directors and compliance with leverage covenants.



## Infrastructure assets have desirable investment characteristics

#### Infrastructure REIT Strategy Overview

- Infrastructure assets are essential for our customers' operations to produce revenue
- CorEnergy's triple-net leases and other contracts generate operating expense for our tenants
- Total long-term return to stockholders of 8-10% on assets from base rents, plus acquisitions & participating rents
- Growing CorEnergy through disciplined acquisitions that are accretive to AFFO and dividends per share

#### **Asset Fundamentals**

- Long-lived assets, critical to tenant operations
- High barriers to entry with strategic locations
- · Contracts provide predictable revenue
- Limited sensitivity to price/volume changes



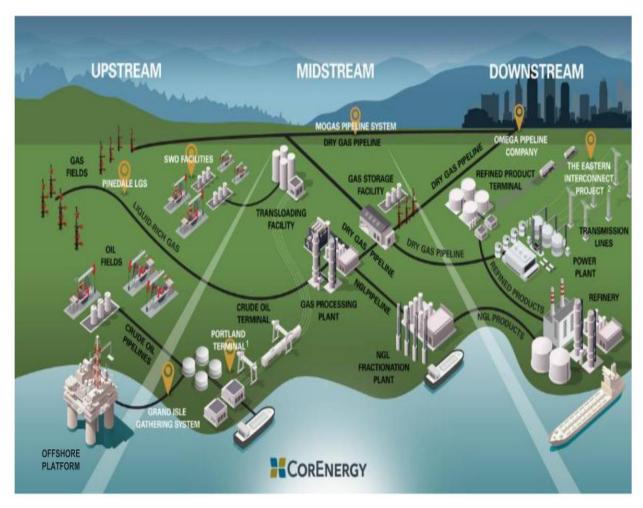
#### **Investment Characteristics**

- High cash flow component to total return
- Attractive potential risk-adjusted returns
- Diversification vs. other asset classes
- Potential inflation protection





## Energy infrastructure is utility-like



REIT qualifying assets include wires, pipes, storage and offshore platforms

(Yellow flags represent assets currently owned or previously owned by CORR)

(1) Portland Terminal sold December 2018

(2) EIP sold April 2015



## Portfolio of essential assets

# CorEnergy assets critically support our partners in conducting their businesses in the U.S. energy industry

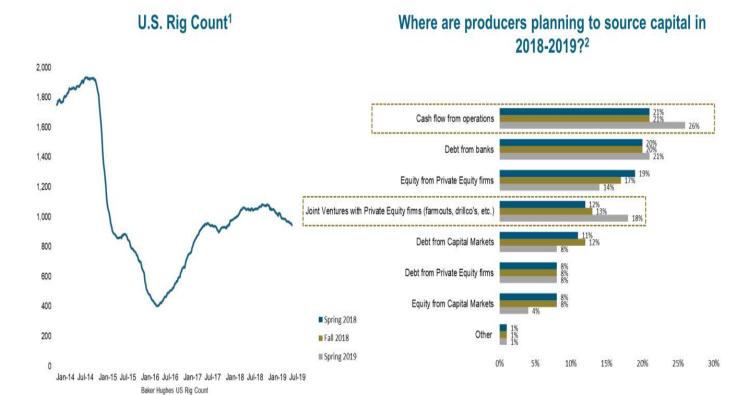
Туре	Asset	Description	Purchase Price	Location
Upstream	Pinedale Liquids Gathering System	Liquids gathering, processing & storage system for condensate & water production	\$228MM	WY
Midstream	Grand Isle Gathering System	Subsea to onshore pipeline & storage terminal for oil & water production	\$245MM	GoM-LA
Midstream	MoGas Pipeline	Interstate natural gas pipeline supplying utilities	\$125MM	MO-IL
Downstream	Omega Pipeline	Natural gas utility supplying end-users at Fort Leonard Wood	\$6MM	MO



## Increasing opportunities for CorEnergy's pipeline

Oil and gas companies are:

- · limiting activity based on operational cash flow
- · employing creative alternative financing



...Oil and gas companies are willing to sell low-returning infrastructure to fund high-returning growth initiatives

- (1) Baker Hughes North American Rig Count, July 31, 2019
- (2) Haynes and Boone, LLP Borrowing Base Redeterminations Survey, April 10, 2018, September 26, 2018, and March 12, 2019



## Convertible Debt Offering Extended Maturities and Enhanced Liquidity

- On August 7, 2019, CORR announced and priced a Senior Convertible Note offering under a private placement
  - \$100 million offering, with an initial purchasers' option for up to an additional \$20 million
  - Due August 2025 (6 years)
  - 5.875% interest rate
  - Conversion price of \$50.00 per share
- Use of Proceeds:
  - Repurchase outstanding 7% Senior Convertible Notes, due 2020
    - ~\$64 million principal amount repurchased with a combination of cash and stock
  - · General corporate purposes, such as:
    - · Possible redemption of preferred equity and / or project-level debt

Capitalization					
(\$ in millions)	June 30, 2019	As Adjusted <sup>1</sup>			
Secured Credit Facilities, gross of issuance	\$35.7	\$35.7			
7% Senior Convertible Notes due 2020, proceeds gross of fees	\$69.6	\$5.7			
5.875% Senior Convertible Notes due 2025, proceeds gross of fees	\$0.0	\$100.0			
Total Debt	\$105.3	\$141.4			
Preferred Stock	\$125.5	\$125.5			
Common Stock	\$349.2	\$378.4			
Total Equity	\$474.7	\$503.9			
Total Capitalization	\$580.0	\$645.3			

Liquidity					
(in millions)	June 30, 2019	As Adjusted <sup>1</sup>			
Cash	\$58.8	\$96.7			
Revolver availability	123.2	123.2			
Total liquidity	\$182.0	\$219.9			

1) As adjusted includes base offering of \$100 million of new 5.875% Senior Convertible Notes and the repurchase of ~\$64 million principal amount of outstanding 7% Senior Convertible Notes. Estimated common equity and / or cash balance may be further affected when final exchange agreements for 7% Notes are settled on August 15, 2019.

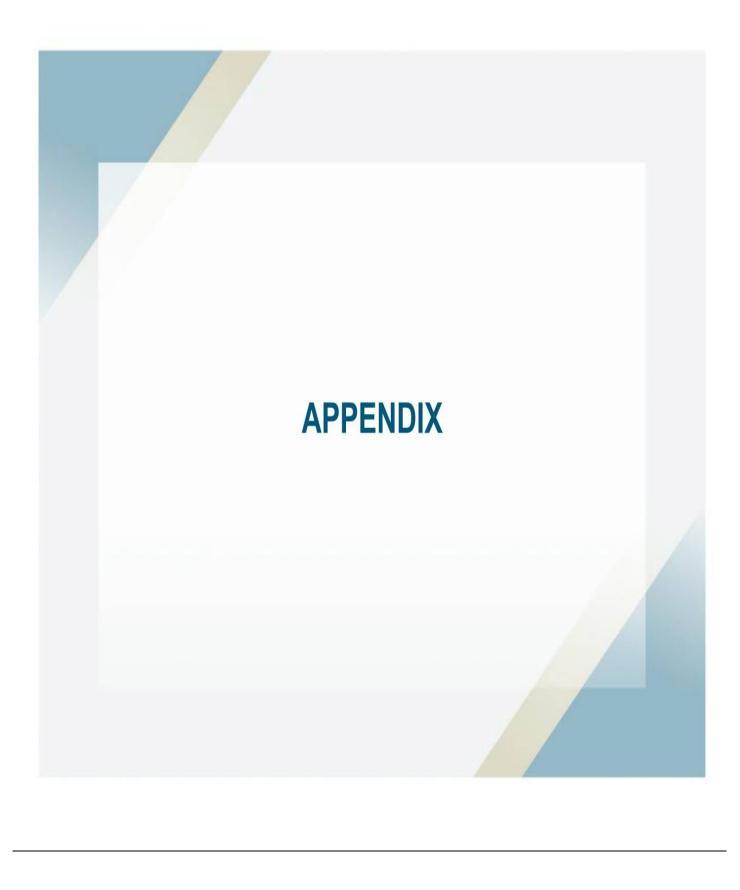


## Durable revenues + low leverage = dividend stability

- Lease payments produce predictable cash flows
  - · Assets are critical to tenant revenue production
  - Lease expense is an operating cost (not a financing cost)
  - Lease payments have been made during bankruptcy
  - Results in utility-like consistency of revenue for CORR
- Conservative leverage profile & multiple capital sources
- We believe the \$3.00 annualized dividend is a sustainable payout
  - Dividends are based solely on minimum rents
  - CorEnergy retains debt repayment and reinvestment capital prior to dividend payment
  - Upside from portfolio growth and participating rents

Energy REIT provided a new business model in 2012: Investor friendly access to infrastructure assets





## CorEnergy Senior Management

Jeff Fulmer

**Executive Vice President** 



#### **Dave Schulte** Chairman, Chief Executive Officer & President

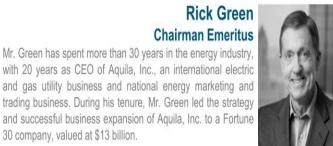
Mr. Schulte has over 25 years of investment experience, including nearly 20 years in the energy industry. Previously, Mr. Schulte was a co-founder and Managing Director of Tortoise Capital Advisors, an investment advisor with \$16 billion under management, and a Managing Director at Kansas City Equity Partners (KCEP). Before joining KCEP, he spent five years as an investment banker at the predecessor of Oppenheimer & Co.

Mr. Fulmer is a petroleum engineer and professional geologist with more than 30 years of energy industry experience. Prior to

joining CorEnergy, Mr. Fulmer spent six years as a Senior

Advisor with Tortoise Capital Advisors, led a post 9/11 critical infrastructure team for the U.S. Department of Defense, and

held leadership and technical positions with Statoil Energy,



#### **Becky Sandring** Chief Accounting Officer, Executive Vice President, Secretary & Treasurer

30 company, valued at \$13 billion.

Ms. Sandring has over 20 years of experience in the energy industry with expertise in business valuations, project and corporate finance, process efficiency and implementation of complex REIT and GAAP structures. Prior to CorEnergy, Ms. Sandring was a Vice President with The Calvin Group. From 1993-2008, Ms. Sandring held various roles at Aquila Inc, and its predecessors.





#### Rick Kreul President, MoGas, LLC & MoWood, LLC

Mr. Kreul, a mechanical engineer with more than 35 years of energy industry experience, serves as President of CorEnergy's wholly-owned subsidiaries, MoWood, LLC and MoGas Pipeline, LLC. Previously, Mr. Kreul served as Vice President of Energy Delivery for Aguila, Inc., Vice President for Inergy, L.P., and various engineering and management roles with Mobil Oil



Mr. DeGon is a chemical engineer with nearly 20 years of energy industry experience. Prior to joining CorEnergy in 2017, Mr. DeGon was a Director at IHS Markit where he led and participated in well over 100 consulting projects focused on liquid storage terminals, pipelines, refineries, processing facilities and other energy assets, primarily in the U.S. and the rest of the Americas.



#### Jeff Teeven Vice President, Finance

Mr. Teeven has more than 20 years of experience in private equity management and mergers and acquisitions in multiple sectors including energy. He served as a founding partner of Consumer Growth Partners, a private equity firm focused on the specialty retail and branded consumer products sectors, as well as 10 years with Kansas City Equity Partners (KCEP).



Ms. Leitze has nearly 15 years of experience in the accounting profession. Previously, Ms. Leitze was Director and Manager of SEC Reporting and Compliance at CVR Energy, a diversified holding company engaged in the petroleum refining and nitrogen fertilizer manufacturing industries. She is a C.P.A. and has served as an auditor with PricewaterhouseCoopers, LLP.

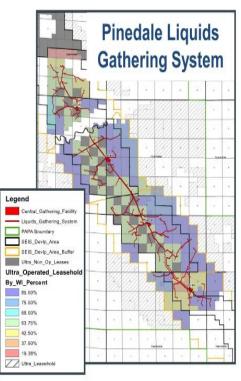




## Pinedale Liquids Gathering System

- \$228 million asset critical to operation of Ultra Petroleum's Pinedale, Wyoming natural gas field
- 150 miles of pipeline, over 100 receipt points, 4 separation and storage facilities
- Triple-net operating lease; Minimum rent of ~\$21 million per year reflected as an operating expense on UPL's Income Statement
- Initial lease term: 15 years with renewals at FMV
- Expected Economic Life: > 40 years remaining

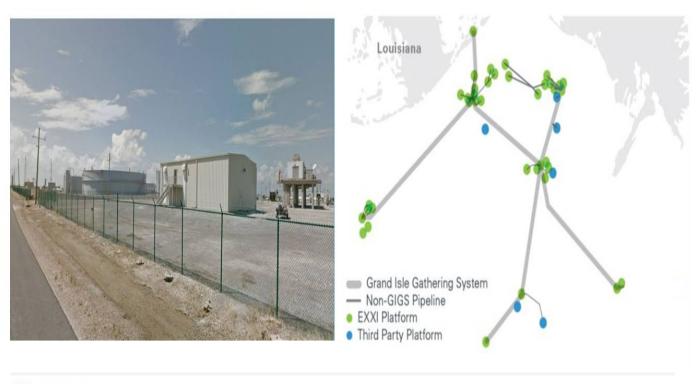






## Grand Isle Gathering System

- \$245 million midstream infrastructure asset on the Gulf of Mexico Shelf critical to Cox Oil operations (Cox acquired Energy XXI in October 2018)
- Essential system to transport crude oil and produced water for large proven reserves
- 137 miles of undersea pipeline and onshore terminal with separation, SWD and storage facilities
- Triple-net operating lease; Avg. minimum rent of ~\$40 million appeared on EXXI's Income Statement as part of Gathering & Transportation Expenses
- Initial lease term: 11 years with renewals at FMV
- Expected Economic Life: > 20 years remaining

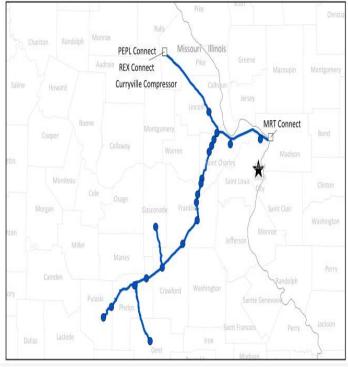


**CORENERGY** 

## MoGas and Omega Pipelines

- \$125 million interstate natural gas pipeline operated by CorEnergy owned subsidiary
- 263-mile pipeline connecting natural gas supply to St. Louis area and 17 smaller Missouri utilities, municipalities and industrial end-users
- · Only source of natural gas for the majority of customers served
- Over 98% of revenue derived from fixed, take-or-pay transport contracts
- Expected Economic Life: MoGas indefinite; Omega currently in the initial years of its 3<sup>rd</sup> 10-year contract term with the Department of Defense in supplying Fort Leonard Wood's natural gas and distribution services





**CORENERGY** 

## **Energy Infrastructure Investment Vehicles**

	Direct Investment			Indirect / Investment Companies			
	REITs	C-Corporation	Direct MLP	Closed End Fund / Mutual Fund / ETF	RIC-Structured Fund	Exchange- Traded Note	
Tax Structure	Real Estate Investment Trust	C-Corporation	Partnership	C-Corporation	Regulated investment company	Varies	
Entity Level Tax	No	Yes	No	Yes	No	No	
Underlying Exposure	Real Assets	Operating Businesses	Operating Businesses	MLPs	MLPs and MLP affiliates	MLP index	
Federal tax reporting	Form 1099	Form 1099	Schedule K1	Form 1099	Form 1099	Form 1099	
Generates UBTI?	No	No	Yes	No	No	No	
Voting Rights	Yes	Yes	No	Yes	Yes	Yes	
Actively Managed?	Yes	Yes	Yes	CEF & MF – Yes; ETF – No	Yes	No	



## Differentiated and larger investor audience for REITs than MLPs

#### Utility & REIT markets are larger and more institutional than MLP **Midstream C-Corps MLPs Utilities REITs** CorEnergy Market Cap: ~\$275bn<sup>(1)</sup> Market Cap: ~\$160bn<sup>(1)(2)</sup> Market Cap: ~\$1.2Tn<sup>(3)</sup> Market Cap: ~\$1.4Tn<sup>(3)</sup> Market Cap: ~\$740mm<sup>(1)(4)</sup> 1% 13% 15% 31% 20% 29% 70% 79% 44% 84% 79% Institutional Insiders & Sponsors Retail



- (1) Estimated using Bloomberg Shareholder Data as of July 31, 2019
- (2) Includes only companies based in the United States
- (3) Fidelity Sectors & Industry Overview, July 31, 2019
- (4) Includes perpetual preferred stock and "in the money" convertible bonds

## CORR has pioneered broad access to deep capital markets

**Bank Debt** 

# **Junior Capital**















1) Currently in window for initial purchasers to exercise option to purchase up to an additional \$20 million, solely to cover over-allotments, if any



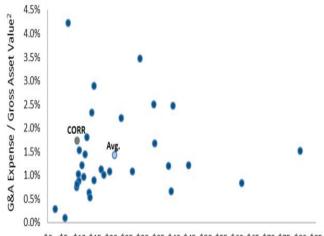
## Terminal value conviction

		Pinedale LGS	Grand Isle Gathering System	MoGas Pipeline	Omega Pipeline
rship eria	Long-lived assets, critical to tenant operations	✓	✓	✓	<b>√</b>
Ownership Criteria	High barriers to entry with strategic locations	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>
	Assets esse	ntial to operators' ca	ash flow support lease r	enewal expectations	
sue	Underwriting of terminal value	Life of Field	Life of Field	Market	Market
Contractual Protections	Contracts and similar services based on fair value of assets	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>
	Asset value based on production estimates of reserve reports / market values for similar assets	<b>√</b>	✓	✓	<b>√</b>
Con	Leases enable tenant to purchase asset or renew lease at FMV	<b>√</b>	✓		
	Tenant may	not devalue CORF	l's asset, i.e. construct a	a replacement asset	
Dividend Sustainment	Retain portion of rent payment for reinvestment & debt repayment	✓	✓		
	Supports sustainable, long-term dividend	<b>√</b>	✓	<b>√</b>	<b>√</b>
	CC	RR targets an AFF	O to dividend coverage	ratio of 1.5x	

## Corporate structure alignment with investors

#### **Corporate Structure CORENERGY** CORRIDOR Management Agreement Fees **Assets** Grand Isle Pinedale Base Fee Gathering LGS System Incentive Fee MoGas Omega **Pipeline Pipeline Administration Fee**

#### CORR Expense Metrics vs. Peer Group<sup>1</sup>



\$0 \$5 \$10 \$15 \$20 \$25 \$30 \$35 \$40 \$45 \$50 \$55 \$60 \$65 \$70 \$75 \$80 \$85 FY18 G&A Expenses (dollars, millions)

#### **External Fee Structure**

#### Management Fee

- Services provided:
  - Presents the Company with suitable acquisition opportunities, responsible for the day-to-day operations of the Company and performs such services and activities relating to the assets and operations of the Company as may be appropriate
- · Base Fees paid:
  - Quarterly management fee equal to 0.25 percent (1.00 percent annualized) of the value of the Company's Managed Assets<sup>3</sup> as of the end of each quarter
- Incentive Fees paid:
  - Quarterly incentive fee of 10 percent of the increase in distributions earned over a threshold distribution equal to \$0.625 per share per quarter. The Management Agreement also requires at least half of any incentive fees to be reinvested in the Company's common stock

#### Administrative Fee

- Services provided:
  - Performs (or oversees or arranges for the performance of) the administrative services necessary for our operation, including without limitation providing us with equipment, clerical, bookkeeping and record keeping services
- Fees paid:
  - 0.04 percent of our aggregate average daily Managed Assets, with a minimum annual fee of \$30 thousand
- 1) Peer group consists of REITs included in the FTSE NAREIT All Equity index under \$1BN market cap (excludes HMG, STAR, IIPR, IRET)
- 2) Gross Asset Value = Asset Value of Investment Properties + Accumulated Depreciation
- 3) Managed Assets" is defined as Total Assets of CORR minus the initial invested value of non-controlling interests, the value of any hedged derivative assets, any prepaid expenses, all of the accrued liabilities other than deferred taxes and debt entered into for the purposed of leverage



## Non-GAAP Financial Metrics: FFO/AFFO Reconciliation

	For the Three Months Ended			s Ended
	Jı	ıne 30, 2019	Jı	une 30, 2018
Net Income attributable to CorEnergy Stockholders	\$	9,824,926	\$	7,810,849
Less:				
Preferred Dividend Requirements		2,313,780		2,396,875
Net Income attributable to Common Stockholders	\$	7,511,146	\$	5,413,974
Add:				
Depreciation		5,511,274		6,139,171
NAREIT funds from operations (NAREIT FFO)	\$	13,022,420	\$	11,553,145
Add:				
Distributions received from investment securities		285,259		55,714
Less:				
Net distributions and other income		285,259		55,714
Net realized and unrealized loss on other equity securities		_		(881,100)
Income tax (expense) benefit from investment securities	-	(6,912)		220,500
Funds from operations adjusted for securities investments (FFO)	\$	13,029,332	\$	12,213,745



## Non-GAAP Financial Metrics: FFO/AFFO Reconciliation (cont.)

		For the Three Months Ended		
	J	une 30, 2019	J	une 30, 2018
Add:				
Transaction costs		88,611		24,615
Amortization of debt issuance costs		281,630		353,637
Amortization of deferred lease costs		22,983		22,983
Accretion of asset retirement obligation		110,993		127,928
Less:				
Income tax (expense) benefit	2	(55,787)	NE	394,349
Adjusted funds from operations (AFFO)	\$	13,589,336	\$	12,348,559
Weighted Average Shares of Common Stock Outstanding:				
Basic		12,811,171		11,928,297
Diluted		14,934,886		15,382,843
NAREIT FFO attributable to Common Stockholders				<u> </u>
Basic	\$	1.02	\$	0.97
Diluted (1)	\$	0.96	\$	0.89
FFO attributable to Common Stockholders				
Basic	\$	1.02	\$	1.02
Diluted (1)	\$	0.96	\$	0.94
AFFO attributable to Common Stockholders				
Basic	\$	1.06	\$	1.04
Diluted (2)	\$	0.99	\$	0.93

<sup>2)</sup> Diluted per share calculations include a dilutive adjustment for convertible note interest expense.



<sup>1)</sup> Diluted per share calculations include dilutive adjustments for convertible note interest expense, discount amortization and deferred debt issuance amortization.

