# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

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		FORM 10-Q		
	QUARTERLY REPORT PURSUANT TO	SECTION 13 OR 15(d) OF T	HE SECURITIES EXCHANGE ACT OF 1934	
	For the qu	arterly period ended Septe	mber 30, 2019	
		OR		
	TRANSITION REPORT PURSUANT TO □	SECTION 13 OR 15(d) OF T	HE SECURITIES EXCHANGE ACT OF 1934	
	For the trans	sition period from	to	
	Co	mmission file number: 001-	33292	
	COREN	CORENERO ERGY INFRASTRUCTURE T		
	(Exact	name of registrant as specified i	n its charter)	
	Maryland		20-3431375	
	(State or other jurisdiction of incorporation or organ	nization)	(IRS Employer Identification No.)	
	TRANSITION REPORT PURSUANT TO  For the trans  Co  CORENI  (Exact r  Maryland  (State or other jurisdiction of incorporation or organ  1100 Walnut, Ste. 3350  Kansas City, MO  (Address of Principal Executive Offices)  (Regist  Securities reg  Title of Each Class  mmon Stock, par value \$0.001 per share  375% Series A Cumulative Redeemable Preferred Stock  k whether the registrant (1) has filed all reports in shorter period that the registrant was required to the content of the conten		64106	
	(Address of Principal Executive Offices)		(Zip Code)	
	(Regisi	(816) 875-3705 trant's telephone number, including are	a code)	
	Securities re	gistered pursuant to Section 12	(b) of the Act:	
_	Title of Each Class	Trading Symbol(s)	Name of Each Exchange On Which Registered	
	Common Stock, par value \$0.001 per share 7.375% Series A Cumulative Redeemable Preferred Stock	CORR CORRPrA	New York Stock Exchange  New York Stock Exchange	
	such shorter period that the registrant was required		3 or 15(d) of the Securities Exchange Act of 1934 during the preceding been subject to such filing requirements for the past	5
			required to be submitted pursuant to Rule 405 of Regulation S-T at was required to submit such files). Yes ⊠ No □	
			celerated filer, a smaller reporting company, or an emerging growth ny," and "emerging growth company" in Rule 12b-2 of the Exchange A	Act
Large accelerated fi	ler 🔲		Accelerated filer	]
Non-accelerated file	<sup>эт</sup> П		Smaller reporting company	

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes □ No 区
As of October 30, 2019, the registrant had 13,534,856 common shares outstanding.

# **CorEnergy Infrastructure Trust, Inc.**

# **FORM 10-Q**

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This Report on Form 10-Q ("Report") should be read in its entirety. No one section of the Report deals with all aspects of the subject matter. It should be read in conjunction with the consolidated financial statements, related notes, and with the Management's Discussion & Analysis ("MD&A") included within, as well as provided in the Annual Report on Form 10-K, for the year ended December 31, 2018.

The consolidated unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information, the instructions to Form 10-Q, and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of Management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2019 are not necessarily indicative of the results that may be expected for the year ended December 31, 2019 or for any other interim or annual period. For further information, refer to the consolidated financial statements and footnotes thereto included in the CorEnergy Infrastructure Trust, Inc. Annual Report on Form 10-K, for the year ended December 31, 2018.

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#### GLOSSARY OF DEFINED TERMS

Certain of the defined terms used in this Report are set forth below:

5.875% Convertible Notes: the Company's 5.875% Convertible Senior Notes due 2025.

7.00% Convertible Notes: the Company's 7.00% Convertible Senior Notes due 2020.

Accretion Expense: the expense recognized when adjusting the present value of the GIGS ARO for the passage of time.

Administrative Agreement: the Administrative Agreement dated December 1, 2011, as amended effective August 7, 2012, between the Company and Corridor.

Amended Pinedale Term Credit Facility: Pinedale LP's \$41.0 million Second Amended and Restated Term Credit Agreement and Note Purchase Agreement with Prudential as lender, effective December 29, 2017.

Arc Logistics: Arc Logistics Partners LP, a wholly-owned subsidiary of Zenith Energy U.S., LP.

ARO: the Asset Retirement Obligation liabilities assumed with the acquisition of GIGS.

ASC: FASB Accounting Standards Codification.

ASU: FASB Accounting Standard Update.

Bbls: standard barrel containing 42 U.S. gallons.

Company or CorEnergy: CorEnergy Infrastructure Trust, Inc. (NYSE: CORR).

Compass SWD: Compass SWD, LLC, the current borrower under the Compass REIT Loan.

Compass REIT Loan: the financing notes between Compass SWD and Four Wood Corridor.

Convertible Notes: collectively, the Company's 5.875% Convertible Notes and the Company's 7.00% Convertible Notes.

CorEnergy Credit Facility: the Company's upsized \$160.0 million CorEnergy Revolver and the \$1.0 million MoGas Revolver with Regions Bank.

CorEnergy Revolver: the Company's \$160.0 million secured revolving line of credit facility with Regions Bank.

Corridor: Corridor InfraTrust Management, LLC, the Company's external manager pursuant to the Management Agreement.

Corridor MoGas: Corridor MoGas, Inc., a wholly-owned taxable REIT subsidiary of CorEnergy and the holding company of MoGas, United Property Systems and CorEnergy Pipeline Company, LLC.

Corridor Private: Corridor Private Holdings, Inc., an indirect wholly-owned taxable REIT subsidiary of CorEnergy.

Cox Acquiring Entity: MLCJR LLC, an affiliate of Cox Oil, LLC.

Cox Oil: Cox Oil, LLC.

CPI: Consumer Price Index.

Exchange Act: the Securities Exchange Act of 1934, as amended.

EGC: Energy XXI Ltd, the parent company (and guarantor) of our tenant on the Grand Isle Gathering System lease, emerged from a reorganization under Chapter 11 of the US Bankruptcy Code on December 30, 2016, with the succeeding company named Energy XXI Gulf Coast, Inc. Effective October 18, 2018, EGC became an indirect whollyowned subsidiary of MLCJR LLC ("Cox Acquiring Entity"), an affiliate of Cox Oil, LLC, as a result of a merger transaction. Throughout this document, references to EGC will refer to both the pre- and post-bankruptcy entities and, for dates on and after October 18, 2018, to EGC as an indirect wholly-owned subsidiary of the Cox Acquiring Entity.

EGC Tenant: Energy XXI GIGS Services, LLC, a wholly-owned operating subsidiary of Energy XXI Gulf Coast, Inc. that is the tenant under Grand Isle Corridor's triple-net lease of the Grand Isle Gathering System.

FASB: Financial Accounting Standards Board.

FERC: Federal Energy Regulatory Commission.

# GLOSSARY OF DEFINED TERMS (Continued from previous page)

Four Wood Corridor: Four Wood Corridor, LLC, a wholly-owned subsidiary of CorEnergy.

GAAP: U.S. generally accepted accounting principles.

GIGS: the Grand Isle Gathering System, owned by Grand Isle Corridor, LP and triple-net leased to a wholly-owned subsidiary of Energy XXI Gulf Coast, Inc.

Grand Isle Corridor: Grand Isle Corridor, LP, an indirect wholly-owned subsidiary of the Company.

Grand Isle Gathering System: a subsea midstream pipeline gathering system located in the shallow Gulf of Mexico shelf and storage and onshore processing facilities.

Grand Isle Lease Agreement: the June 2015 agreement pursuant to which the Grand Isle Gathering System assets are triple-net leased to EGC Tenant.

Lightfoot: collectively, Lightfoot Capital Partners LP and Lightfoot Capital Partners GP LLC.

Management Agreement: the current management agreement between the Company and Corridor entered into May 8, 2015, effective as of May 1, 2015.

MoGas: MoGas Pipeline LLC, an indirect wholly-owned subsidiary of CorEnergy.

MoGas Pipeline System: an approximately 263-mile interstate natural gas pipeline system in and around St. Louis and extending into central Missouri, owned and operated by MoGas.

MoGas Revolver: a \$1.0 million secured revolving line of credit facility at the MoGas subsidiary level with Regions Bank.

Mowood: Mowood, LLC, an indirect wholly-owned subsidiary of CorEnergy and the holding company of Omega Pipeline Company, LLC.

Mowood/Omega Revolver: a \$1.5 million revolving line of credit facility at the Mowood subsidiary level with Regions Bank.

NAREIT: National Association of Real Estate Investment Trusts.

Omega: Omega Pipeline Company, LLC, a wholly-owned subsidiary of Mowood, LLC.

Omega Pipeline: Omega's natural gas distribution system in south central Missouri.

Pinedale LGS: the Pinedale Liquids Gathering System, a system consisting of approximately 150 miles of pipelines and four above-ground central gathering facilities located in the Pinedale Anticline in Wyoming, owned by Pinedale LP and triple-net leased to a wholly-owned subsidiary of Ultra Petroleum.

Pinedale Lease Agreement: the December 2012 agreement pursuant to which the Pinedale LGS assets are triple-net leased to a wholly owned subsidiary of Ultra Petroleum.

Pinedale LP: Pinedale Corridor, LP, an indirect wholly-owned subsidiary of CorEnergy.

Pinedale GP: the general partner of Pinedale LP and a wholly-owned subsidiary of CorEnergy.

Portland Lease Agreement: the January 2014 agreement pursuant to which the Portland Terminal Facility was triple-net leased to Zenith Terminals, which terminated on December 21, 2018 upon sale of the facility.

Portland Terminal Facility: a petroleum products terminal located in Portland, Oregon sold on December 21, 2018 to Zenith Terminals.

Prudential: the Prudential Insurance Company of America.

**REIT:** real estate investment trust.

SEC: Securities and Exchange Commission.

Securities Act: the Securities Act of 1933, as amended.

# GLOSSARY OF DEFINED TERMS (Continued from previous page)

Series A Preferred Stock: the Company's 7.375% Series A Cumulative Redeemable Preferred Stock, par value \$0.001 per share, of which there currently are outstanding approximately 50,197 shares represented by 5,019,727 depositary shares, each representing 1/100th of a whole share of Series A Preferred Stock.

**SWD:** SWD Enterprises, LLC, the previous debtor of the financing notes with Four Wood Corridor.

TRS: taxable REIT subsidiary.

UPL: Ultra Petroleum Corp.

Ultra Wyoming: Ultra Wyoming LGS LLC, an indirect wholly-owned subsidiary of Ultra Petroleum.

United Property Systems: United Property Systems, LLC, an indirect wholly-owned subsidiary of CorEnergy, acquired with the MoGas transaction in November 2014.

VIE: variable interest entity.

Zenith: Zenith Energy U.S., LP.

Zenith Terminals: Zenith Energy Terminals Holdings, LLC (f/k/a Arc Terminal Holdings, LLC), a wholly-owned operating subsidiary of Arc Logistics LP (and, subsequent to December 21, 2017, an indirect wholly-owned subsidiary of Zenith).

#### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements included or incorporated by reference in this Quarterly Report on Form 10-Q ("Report") may be deemed "forward-looking statements" within the meaning of the federal securities laws. In many cases, these forward-looking statements may be identified by the use of words such as "will," "may," "should," "could," "believes," "expects," "anticipates," "estimates," "intends," "projects," "goals," "objectives," "targets," "predicts," "plans," "seeks," or similar expressions.

Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, forward-looking statements are not guarantees of future performance or results and we can give no assurance that these expectations will be attained. Our actual results may differ materially from those indicated by these forward-looking statements due to a variety of known and unknown risks and uncertainties. You should also understand that it is not possible to predict or identify all such factors and should not consider the following list to be a complete statement of all potential risks and uncertainties. Factors that could cause our actual results to differ materially from the results contemplated by such forward-looking statements include:

- the ability of our tenants and borrowers to make payments under their respective leases and mortgage loans, our reliance on certain major tenants under single tenant leases and our ability to re-lease properties;
- the ability and willingness of each of our tenants to satisfy their obligations under the respective lease agreements;
- changes in economic and business conditions in the energy infrastructure sector where our investments are concentrated, including the financial condition of our tenants or borrowers and general economic conditions in the particular sectors of the energy industry served by each of our infrastructure assets;
- the inherent risks associated with owning real estate, including real estate market conditions, governing laws and regulations, including potential liabilities related to environmental matters, and the relative illiquidity of real estate investments;
- risks associated with the bankruptcy or default of any of our tenants or borrowers, including the exercise of the rights and remedies of bankrupt entities:
- the impact of laws and governmental regulations applicable to certain of our infrastructure assets, including additional costs imposed on our business or other adverse impacts as a result of any unfavorable changes in such laws or regulations;
- the potential impact of greenhouse gas regulation and climate change on our or our tenants' business, financial condition and results of operations;
- the loss of any member of our management team;
- our continued ability to access the debt and equity markets, including our ability to continue using our SEC shelf registration statements:
- our ability to successfully implement our selective acquisition strategy;
- our ability to obtain suitable tenants for our properties;
- our ability to refinance amounts outstanding under our credit facilities and our convertible notes at maturity on terms favorable to
  us:
- changes in interest rates under our current credit facilities and under any additional variable rate debt arrangements that we may enter into in the future:
- our ability to comply with certain debt covenants:
- dependence by us and our tenants on key customers for significant revenues, and the risk of defaults by any such tenants or customers;
- our or our tenants' ability to secure adequate insurance and risk of potential uninsured losses, including from natural disasters;
- the continued availability of third-party pipelines, railroads or other facilities interconnected with certain of our infrastructure assets:
- risks associated with owning, operating or financing properties for which the tenants', mortgagors' or our operations may be impacted by extreme weather patterns and other natural phenomena;
- our ability to sell properties at an attractive price:
- market conditions and related price volatility affecting our debt and equity securities:
- competitive and regulatory pressures on the revenues of our interstate natural gas transmission business:
- changes in federal or state tax rules or regulations that could have adverse tax consequences;
- our ability to maintain internal controls and processes to ensure all transactions are accounted for properly, all relevant disclosures and filings are timely made in accordance with all rules and regulations, and any potential fraud or embezzlement is thwarted or detected;

• changes in federal income tax regulations (and applicable interpretations thereof), or in the composition or performance of our assets, that could impact our ability to continue to qualify as a real estate investment trust for federal income tax purposes; and

risks related to potential terrorist attacks, acts of cyber-terrorism, or similar disruptions that could disrupt access to our information technology systems or result in
other significant damage to our business and properties, some of which may not be covered by insurance and all of which could adversely impact distributions to our
stockholders.

Forward-looking statements speak only as of the date on which they are made. While we may update these statements from time to time, we are not required to do so other than pursuant to applicable laws. For a further discussion of these and other factors that could impact our future results and performance, see Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2018, filed with the SEC on February 28, 2019, as supplemented by the disclosures contained in Part II, Item 1A, "Risk Factors", in our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2019 and June 30, 2019, and in this Report.

<u>Table of Contents</u> <u>Glossary of Defined Terms</u>

# PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS



		ptember 30, 2019	December 31, 2018		
Assets		(Unaudited)			
Leased property, net of accumulated depreciation of \$101,157,834 and \$87,154,095	\$	384,235,493	\$	398,214,355	
Property and equipment, net of accumulated depreciation of \$18,498,371 and \$15,969,346		107,640,017		109,881,552	
Financing notes and related accrued interest receivable, net of reserve of \$600,000 and \$600,000		1,267,500		1,300,000	
Note receivable		_		5,000,000	
Cash and cash equivalents		120,430,110		69,287,177	
Deferred rent receivable		29,599,410		25,942,755	
Accounts and other receivables		3,001,569		5,083,243	
Deferred costs, net of accumulated amortization of \$1,790,091 and \$1,290,236		2,338,588		2,838,443	
Prepaid expenses and other assets		694,288		668,584	
Deferred tax asset, net		4,883,349		4,948,203	
Goodwill		1,718,868		1,718,868	
Total Assets	\$	655,809,192	\$	624,883,180	
Liabilities and Equity					
Secured credit facilities, net of debt issuance costs of \$171,275 and \$210,891	\$	34,654,725	\$	37,261,109	
Unsecured convertible senior notes, net of discount and debt issuance costs of \$3,942,712 and \$1,180,729		121,583,288		112,777,271	
Asset retirement obligation		8,289,320		7,956,343	
Accounts payable and other accrued liabilities		7,133,813		3,493,490	
Management fees payable		1,665,026		1,831,613	
Unearned revenue		6,511,572		6,552,049	
Total Liabilities	\$	179,837,744	\$	169,871,875	
Equity					
Series A Cumulative Redeemable Preferred Stock 7.375%, \$125,493,175 and \$125,555,675 liquidation preference					
(\$2,500 per share, \$0.001 par value), 10,000,000 authorized; 50,197 and 50,222 issued and outstanding at September 30, 2019 and December 31, 2018, respectively	\$	125,493,175	\$	125.555.675	
Capital stock, non-convertible, \$0.001 par value; 13,534,856 and 11,960,225 shares issued and outstanding at September 30, 2019 and December 31, 2018 (100,000,000 shares authorized)		13,535		11,960	
Additional paid-in capital		369,884,338		320,295,969	
Retained earnings (deficit)		(19,419,600)		9,147,701	
Total Equity		475,971,448		455,011,305	
Total Liabilities and Equity	\$	655,809,192	\$	624,883,180	
See accompanying Notes to Consolidated Einaneial Statements					

See accompanying Notes to Consolidated Financial Statements.



		For the Three Months Ended				For the Nine Months Ended				
	Sep	tember 30, 2019	Sept	September 30, 2018		September 30, 2019		tember 30, 2018		
Revenue										
Lease revenue	\$	16,984,903	\$	18,391,983	\$	50,338,489	\$	54,259,701		
Transportation and distribution revenue		4,068,338		4,244,722		13,808,064		12,071,858		
Financing revenue		28,003		_		89,532		_		
Total Revenue		21,081,244		22,636,705		64,236,085		66,331,559		
Expenses		_		_		_				
Transportation and distribution expenses		1,116,194		2,241,999		3,866,092		5,349,419		
General and administrative		2,494,240		3,046,481		8,104,502		8,881,314		
Depreciation, amortization and ARO accretion expense		5,645,342		6,289,459		16,935,688		18,868,871		
Provision for loan losses		_		_		_		500,000		
Total Expenses		9,255,776		11,577,939		28,906,282		33,599,604		
Operating Income	\$	11,825,468	\$	11,058,766	\$	35,329,803	\$	32,731,955		
Other Income (Expense)										
Net distributions and other income	\$	360,182	\$	5,627	\$	902,056	\$	65,292		
Net realized and unrealized loss on other equity securities		_		(930,147)		_		(1,797,281)		
Interest expense		(2,777,122)		(3,183,589)		(7,582,199)		(9,590,427)		
Loss on extinguishment of debt		(28,920,834)		_		(33,960,565)		_		
Total Other Expense		(31,337,774)		(4,108,109)		(40,640,708)		(11,322,416)		
Income (loss) before income taxes		(19,512,306)		6,950,657		(5,310,905)		21,409,539		
Taxes										
Current tax expense (benefit)		(1,270)		(8,393)		352,474		(54,727)		
Deferred tax expense (benefit)		(91,436)		(738,274)		64,854		(1,751,615)		
Income tax expense (benefit), net		(92,706)		(746,667)		417,328		(1,806,342)		
Net Income (loss) attributable to CorEnergy Stockholders		(19,419,600)		7,697,324		(5,728,233)		23,215,881		
Preferred dividend requirements		2,313,780		2,396,875		6,941,688		7,190,625		
Net Income (loss) attributable to Common Stockholders	\$	(21,733,380)	\$	5,300,449	\$	(12,669,921)	\$	16,025,256		
			-							
Earnings (Loss) Per Common Share:										
Basic	\$	(1.65)	\$	0.44	\$	(0.98)	\$	1.34		
Diluted	\$	(1.65)	\$	0.44	\$	(0.98)	\$	1.34		
Weighted Average Shares of Common Stock Outstanding:										
Basic		13,188,546		11,939,360		12,870,357		11,928,929		
Diluted		13,188,546		11,939,360		12,870,357		11,928,929		
Dividends declared per share	\$	0.750	\$	0.750	\$	2.250	\$	2.250		
See accompanying Notes to Consolidated Financial Statements.										
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	Capital S	tock		Preferre	ed Stock		Additional Paid-in		Retained		
	Shares	Amou			ount		Capital		Earnings		Total
Balance at December 31, 2017	11,915,830	\$ 11,9	916 \$	130	0,000,000	\$	331,773,716	\$		\$	461,785,632
Cumulative transition adjustment upon the adoption of ASC 606, net of tax	<del>-</del>		_		_		(2,449,245)		_		(2,449,245)
Net income	_		_		_		_		7,707,708		7,707,708
Series A preferred stock dividends	_		_		_		_		(2,396,875)		(2,396,875)
Common stock dividends	_		_		_		(3,626,039)		(5,310,833)		(8,936,872)
Reinvestment of dividends paid to common stockholders	8,648		9				310,195				310,204
Balance at March 31, 2018 (Unaudited)	11,924,478	11,9	925	130	,000,000		326,008,627		_		456,020,552
Net income	_		_		_		_		7,810,849		7,810,849
Series A preferred stock dividends	_		_		_		_		(2,396,875)		(2,396,875)
Common stock dividends	_		_		_		(3,530,139)		(5,413,974)		(8,944,113)
Common stock issued under director's compensation plan	1,006		1		_		37,499		_		37,500
Reinvestment of dividends paid to common stockholders	8,290		8				300,007				300,015
Balance at June 30, 2018 (Unaudited)	11,933,774	11,9	934	130	,000,000		322,815,994				452,827,928
Net income	_		_		_		_		7,697,324		7,697,324
Series A preferred stock dividends	_		_		_		_		(2,396,875)		(2,396,875)
Common stock dividends	_		_		_		(3,650,482)		(5,300,449)		(8,950,931)
Common stock issued under director's compensation plan	801		1		_		29,999		_		30,000
Common stock issued upon conversion of convertible notes	1,271		1		_		42,653		_		42,654
Reinvestment of dividends paid to common stockholders	13,452		13		_		503,495		_		503,508
Balance at September 30, 2018 (Unaudited)	\$ 11,949,298	\$ 11,9	949 \$	130	,000,000	\$	319,741,659	\$	_	\$	449,753,608
	Capi	tal Stock		Pro	eferred Sto	ck	Additional Paid-in		Retained Earnings		
	Shares		mount		Amount		Capital		(Deficit)		Total
Balance at December 31, 2018	11,960,225	\$	11,960	\$	125,555,67	75	\$ 320,295,969		9,147,701	\$	455,011,305
Net income	_	-	_		-	_	_		3,866,441		3,866,441
Series A preferred stock dividends	_		_		-	-	_		(2,313,780)		(2,313,780)
Preferred stock repurchases(1)	_		_		(62,50	00)	2,195		(245)		(60,550)
Common stock dividends	_		_		-	_	_		(9,597,948)		(9,597,948)
Common stock issued upon exchange of convertible notes	837,040		837		-	_	28,868,672		_		28,869,509
Reinvestment of dividends paid to common stockholders	11,076		11		-		403,820		_		403,831
Balance at March 31, 2019 (Unaudited)	12,808,341		12,808		125,493,17	75	349,570,656		1,102,169		476,178,808
Net income	-		_		-	_	_		9,824,926		9,824,926
Series A preferred stock dividends	_		_			_	_		(2,313,780)		(2,313,780)
	_		_		-	_	(992,940	)	(8,613,315)		(9,606,255)
Common stock dividends  Common stock issued upon conversion of convertible notes	17,690		18				588,184		_		588,202
Balance at June 30, 2019 (Unaudited)	12,826,031		12,826		125,493,17	75	349,165,900			_	474,671,901
	12,020,031		12,020		120,400,11		J49, 100,800		(10.440.000)		
Net loss			_			_	_		(19,419,600)		(19,419,600)
Outline A markemand about the Charles					-		/0.015 =r		(10,110,000)		(0.040.=00)
Series A preferred stock dividends  Common stock dividends	_		_		-	_	(2,313,780		_		(2,313,780) (10,148,688)

Common stock issued upon exchange of convertible notes	703,432	703	_	33,001,090	_	33,001,793
Common stock issued upon conversion of convertible notes	5,393	6	_	179,816	_	179,822
Balance at September 30, 2019 (Unaudited)	13,534,856	13,535	125,493,175	369,884,338	(19,419,600)	475,971,448

See accompanying Notes to Consolidated Financial Statements.

(1) In connection with the repurchases of Series A Preferred Stock during 2019, the addition to preferred dividends of \$245 represents the premium in the repurchase price paid compared to the carrying amount derecognized.

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	For the Nine Months Ended				
	Septe	mber 30, 2019	Sep	otember 30, 2018	
Operating Activities					
Net income (loss)	\$	(5,728,233)	\$	23,215,881	
Adjustments to reconcile net income to net cash provided by operating activities:					
Deferred income tax, net		64,854		(1,751,615)	
Depreciation, amortization and ARO accretion		17,828,773		19,929,691	
Provision for loan losses		_		500,000	
Loss on extinguishment of debt		33,960,565		_	
Gain on sale of equipment		(1,800)		(8,416)	
Net realized and unrealized loss on other equity securities		_		1,797,281	
Common stock issued under directors' compensation plan		_		67,500	
Changes in assets and liabilities:					
Increase in deferred rent receivable		(3,656,655)		(5,403,281)	
Decrease in accounts and other receivables		2,081,674		936,672	
Increase in prepaid expenses and other assets		(26,026)		(22,001)	
Increase (decrease) in management fee payable		(166,587)		72,885	
Increase in accounts payable and other accrued liabilities		3,449,442		2,436,421	
Decrease in current income tax liability		_		(2,172,200)	
Increase (decrease) in unearned revenue		(40,477)		121,731	
Net cash provided by operating activities	\$	47,765,530	\$	39,720,549	
Investing Activities	<del></del>		•		
Purchases of property and equipment, net		(311,566)		(94,980)	
Proceeds from sale of property and equipment		(511,555) —		17,999	
Principal payment on note receivable		5,000,000			
Principal payment on financing note receivable		32,500			
Net cash provided by (used in) investing activities	\$	4,720,934	\$	(76,981)	
	Ψ	4,720,934	φ	(70,901)	
Financing Activities		(404.002.)		(204.040)	
Debt financing costs		(161,963)		(264,010)	
Net offering proceeds on convertible debt		116,355,125		_	
Cash paid for extinguishment of convertible notes		(78,939,743)		_	
Repurchases of preferred stock		(60,550)		_	
Dividends paid on Series A preferred stock		(6,941,340)		(7,190,625)	
Dividends paid on common stock		(28,949,060)		(25,718,189)	
Principal payments on secured credit facilities		(2,646,000)		(2,646,000)	
Net cash used in financing activities	\$	(1,343,531)	\$	(35,818,824)	
Net Change in Cash and Cash Equivalents	\$	51,142,933	\$	3,824,744	
Cash and Cash Equivalents at beginning of period		69,287,177		15,787,069	
Cash and Cash Equivalents at end of period	\$	120,430,110	\$	19,611,813	
Supplemental Disclosure of Cash Flow Information					
Interest paid	\$	5,893,078	\$	6,404,134	
	Ψ		Ψ		
Income taxes paid (net of refunds)		282,786		2,117,473	
Non-Cash Financing Activities					
Change in accounts payable and accrued expenses related to debt financing costs	\$	197,227	\$	(255,037)	
Reinvestment of distributions by common stockholders in additional common shares		403,831		1,113,727	
Common stock issued upon exchange and conversion of convertible notes		62,639,326		42,654	
See accompanying Notes to Consolidated Financial Statements.				•	
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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) September 30, 2019

#### 1. INTRODUCTION AND BASIS OF PRESENTATION

#### Introduction

CorEnergy Infrastructure Trust, Inc. ("CorEnergy" or "the Company"), was organized as a Maryland corporation and commenced operations on December 8, 2005. The Company's common shares are listed on the New York Stock Exchange ("NYSE") under the symbol "CORR" and its depositary shares representing Series A Preferred Stock are listed on the NYSE under the symbol "CORR PrA".

The Company is primarily focused on acquiring and financing real estate assets within the U.S. energy infrastructure sector and entering into long-term triple-net participating leases with energy companies. The Company also may provide other types of capital, including loans secured by energy infrastructure assets. Targeted assets include pipelines, storage tanks, transmission lines, and gathering systems, among others. These sale-leaseback or real property mortgage transactions provide the energy company with a source of capital that is an alternative to other sources such as corporate borrowing, bond offerings, or equity offerings. Many of the Company's leases contain participation features in the financial performance or value of the underlying infrastructure real property asset. The triple-net lease structure requires that the tenant pay all operating expenses of the business conducted by the tenant, including real estate taxes, insurance, utilities, and expenses of maintaining the asset in good working order. CorEnergy considers its investments in these energy infrastructure assets to be a single business segment and reports them accordingly in its financial statements.

#### **Basis of Presentation**

The accompanying consolidated financial statements include CorEnergy accounts and the accounts of its wholly-owned subsidiaries andhave been prepared in accordance with GAAP set forth in the ASC, as published by the FASB, and with the SEC instructions to Form 10-Q, and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. The accompanying consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the Company's financial position, results of operations, and cash flows for the periods presented. There were no adjustments that, in the opinion of management, were not of a normal and recurring nature. All intercompany transactions and balances have been eliminated in consolidation.

The FASB issued ASU 2015-02 "Consolidations (Topic 810) - Amendments to the Consolidation Analysis" ("ASU 2015-02"), which amended previous consolidation guidance, including introducing a separate consolidation analysis specific to limited partnerships and other similar entities. Under this analysis, limited partnerships and other similar entities are considered a variable interest entity ("VIE") unless the limited partners hold substantive kick-out rights or participating rights. Management determined that Pinedale LP and Grand Isle Corridor LP are VIEs under the amended guidance because the limited partners of both partnerships lack both substantive kick-out rights and participating rights. However, based on the general partners' roles and rights as afforded by the partnership agreements and its exposure to losses and benefits of each of the partnerships through its significant limited partner interests, management determined that CorEnergy is the primary beneficiary of both Pinedale LP and Grand Isle Corridor LP. Based upon this evaluation and the Company's 100 percent ownership of the limited partnership interest in both Pinedale LP and Grand Isle Corridor LP, the consolidated financial statements presented include full consolidation with respect to both partnerships.

Operating results for the three and nine months ended September 30, 2019 are not necessarily indicative of the results that may be expected for the year endingDecember 31, 2019 or any other interim or annual period. These consolidated financial statements and Management's Discussion and Analysis of the Financial Condition and Results of Operations should be read in conjunction with CorEnergy's Annual Report on Form 10-K, for the year ended December 31, 2018, filed with the SEC on February 28, 2019 (the "2018 CorEnergy 10-K").

# 2. RECENT ACCOUNTING PRONOUNCEMENTS

In February of 2016, the FASB issued ASU 2016-02 "Leases" ("ASU 2016-02" or "ASC 842"), which amends the existing accounting standards for lease accounting, including requiring lessees to recognize most leases on their balance sheets and making targeted changes to lessor accounting. ASC 842 is effective for fiscal years and interim periods beginning after December 15, 2018. The Company adopted ASC 842 effective January 1, 2019 using the modified retrospective approach by applying the transition provisions at the beginning of the period of adoption. The adoption of the new standard resulted in the recording of right-

of-use assets and lease liabilities of approximately\$75 thousand each, included in prepaid expenses and other assets and accounts payable and other accrued liabilities, respectively, as of January 1, 2019. There was no difference between the right-of-use assets and lease liabilities resulting in an adjustment to retained earnings. The standard did not materially impact the Company's Consolidated Statements of Income and had no impact on the Consolidated Statements of Cash Flows. The Company will continue to apply legacy guidance in ASC 840, "Leases," including its disclosure requirements, in the comparative periods presented in the year of adoption.

In accordance with ASC 842 transition disclosure requirements, the cumulative effect of changes made to the Consolidated Balance Sheets as of January 1, 2019 for the adoption of ASC 842 were as follows:

Balance Sheet	Balance at December 31, 2018		Adjustments Due to ASC 842		Balance at January 1, 2019
Assets					
Prepaid expenses and other assets	\$	668,584	\$	74,534	\$ 743,118
Liabilities					
Accounts payable and other accrued liabilities		3,493,490		74,534	3,568,024
Equity					
Retained earnings		9,147,701		_	9,147,701

In adopting ASC 842, the Company elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed the carry forward of historical lease classification. For the underlying lessee asset class related to single-use office space, the Company also elected the lessee separation and allocation practical expedient to not separate lease and non-lease components and instead to account for each separate lease component and non-lease component as a single lease component. For the underlying lessor asset class related to pipelines residing on military bases, the Company elected the lessor separation and allocation practical expedient to not separate lease components and instead to account for each separate lease component and non-lease component as a single lease component if the non-lease components otherwise will be accounted for in accordance with ASC 606, and both the following criteria are met: (i) the timing and pattern of revenue recognition are the same for the non-lease component(s) and the related lease component and (ii) the lease component will be classified as an operating lease. Additionally, the Company elected the practical expedient related to land easements, allowing the carry forward of accounting treatment for land easements on existing agreements, which are currently accounted for within property, plant and equipment.

In June of 2016, the FASB issued ASU 2016-13 "Financial Instruments - Credit Losses" ("ASU 2016-13"), which introduces an approach based on expected losses to estimate credit losses on certain types of financial instruments. The new model, referred to as the current expected credit losses ("CECL model"), will apply to financial assets subject to credit losses and measured at amortized cost, and certain off-balance sheet credit exposures. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early application of the guidance will be permitted for all entities for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. As part of its assessment work, the Company has formed an implementation team, completed training on the CECL model, completed a review of the financial assets in scope, started to assess the accounting impact and has begun developing policies, processes and internal controls. The Company is currently evaluating the potential impact of ASU 2016-13 on its consolidated financial statements.

# 3. LEASED PROPERTIES AND LEASES

The Company primarily acquires mid-stream and downstream assets in the U.S. energy sector such as pipelines, storage terminals, and gas and electric distribution systems and leases these assets to operators under triple-net leases. These leases typically include a contracted base rent with escalation clauses and participating rents that are tied to contract-specific criteria. Base rents under the Company's leases are structured on an estimated fair market value rent structure over the initial term, which includes assumptions related to the terminal value of the assets and expectations of tenant renewals. At the conclusion of the initial lease term, the Company's leases may contain fair market value repurchase options or fair market rent renewal terms. These clauses also act as safeguards against the Company's tenants pursuing activities which would undermine or degrade the value of the assets faster than the underlying reserves are depleted. Participating rents are structured to provide exposure to the successful commercial activity of the tenant, and as such, also provide protection in the event that the economic life of the assets is reduced based on accelerated production by the Company's tenants. While the Company is primarily a lessor, certain of its operating subsidiaries are lessees and have entered into lease agreements as discussed further below.

#### **LESSOR - LEASED PROPERTIES**

The Company's current leased properties are classified as operating leases and are recorded as leased property in the Consolidated Balance Sheets. Initial direct costs incurred in connection with the creation and execution of a lease prior to January 1, 2019 are capitalized and amortized over the lease term. The Company did not reassess initial indirect cost as it elected the package of practical expedients. Subsequent to January 1, 2019, initial direct costs under ASC 842 are incremental costs of a lease that would not have been incurred if the lease had not been obtained and may include commissions or payments made to an existing tenant as an incentive to terminate its lease. Base rent related to the Company's leased property is recognized on a straight-line basis over the term of the lease when collectability is probable. Participating rent is recognized when it is earned, based on the achievement of specified performance criteria. Base and participating rent are recorded as lease revenue in the Consolidated Statements of Income. Rental payments received in advance are classified as unearned revenue and included as a liability within the Consolidated Balance Sheets. Unearned revenue is amortized ratably over the lease period as revenue recognition criteria are met. Rental payments received in arrears are accrued and classified as deferred rent receivable and included in assets within the Consolidated Balance Sheets.

Under the Company's triple-net leases, the tenant is required to pay property taxes and insurance directly to the applicable third-party provider. Consistent with guidance in ASC 842, the Company will present the cost and the lessee's direct payment to the third-party under the triple-net leases on a net basis in the Consolidated Statements of Income.

As of September 30, 2019, the Company had two significant properties located in Wyoming, Louisiana and the Gulf of Mexico, which are leased on a triple-net basis to major tenants, described in the table below. These major tenants are responsible for the payment of all taxes, maintenance, repairs, insurance, and other operating expenses relating to the leased properties. The long-term, triple-net leases generally have an initial term of 11 to 15 years with options for renewals. Lease payments are scheduled to increase at varying intervals during the initial term of the leases. The following table summarizes the significant leased properties, major tenants and lease terms:

Summary of Leased Properties, Major Tenants and Lease Terms							
Property	Grand Isle Gathering System	Pinedale LGS					
Location	Gulf of Mexico/Louisiana	Pinedale, WY					
Tenant	Energy XXI GIGS Services, LLC	Ultra Wyoming LGS, LLC					
Asset Description	Approximately 137 miles of offshore pipeline with total capacity of 120 thousand Bbls/d, including a 16-acre onshore terminal and saltwater disposal system.	Approximately 150 miles of pipelines and four central storage facilities.					
Date Acquired	June 2015	December 2012					
Initial Lease Term	11 years	15 years					
Renewal Option	Equal to the lesser of 9-years or 75 percent of the remaining useful life	5-year terms					
<b>Current Monthly Rent Payments</b>	7/1/2018 - 6/30/2019: \$2,860,917 7/1/2019 - 6/30/2020: \$3,223,917	\$1,812,307					
Initial Estimated Useful Life	27 years	26 years					

The Company also concluded that Omega's long-term contract with the Department of Defense ("DOD") to provide natural gas distribution to Fort Leonard Wood through Omega's pipeline distribution system on the military post meets the definition of a lease under ASC 842. Omega is the lessor in the contract and the lease is classified as an operating lease. The Company noted the non-lease component is the predominant component in the lease, and the timing and pattern of transfer of the lease component and the associated non-lease component are the same. As discussed in Note 2 ("Recent Accounting Pronouncements"), the Company elected a practical expedient that allows lessors to not separate lease and related non-lease components if the non-lease components otherwise would be accounted for in accordance with the revenue standard under ASC 606. With the election of this practical expedient, the Company continues to account for the DOD contract under the revenue standard.

In the second quarter of 2019, the Company started a system improvement project on Omega's pipeline distribution system, which is considered a "built to suit" transaction under ASC 842. The system improvement project is a separate lease component and the DOD is deemed to control the system improvement due to certain contract provisions. As a result, the Company is accounting for the costs of the system improvement as a financing arrangement, which is included in accounts and other receivables in the Consolidated Balance Sheets. The margin the Company earns on the system improvement project is a non-lease component accounted for under the revenue standard. Refer to Note 4 ("Transportation And Distribution Revenue") for further details.

The future contracted minimum rental receipts for all leases as of September 30, 2019, are as follows:

# **Future Minimum Lease Receipts**

Years Ending December 31,	Amount
2019	\$ 15,138,797
2020	65,383,190
2021	71,345,190
2022	70,322,690
2023	67,274,690
Thereafter	193,639,760
Total	\$ 483,104,317

The table below displays the Company's individually significant leases as a percentage of total leased properties and total lease revenues for the periods presented:

As a Percentage of	f	(1	I)
--------------------	---	----	----

				•								
	Leased P	roperties	Lease Revenues									
	As	of	For the Three	Months Ended	For the Nine Months Ended							
	September 30, 2019	December 31, 2018	September 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018						
Pinedale LGS(2)	44.4%	44.5%	40.0%	35.7%	39.3%	34.6%						
Grand Isle Gathering System	55.3%	55.2%	59.8%	55.3%	60.6%	56.2%						
Portland Terminal Facility(3)	—%	—%	—%	8.9%	—%	9.1%						

<sup>(1)</sup> Insignificant leases are not presented; thus, percentages may not sum to 100%.

The following table reflects the depreciation and amortization included in the accompanying Consolidated Statements of Income associated with the Company's leases and leased properties:

	For the Three	Month	s Ended		For the Nine Months Ended					
Septe	ember 30, 2019	Sep	tember 30, 2018	Sept	September 30, 2019		ember 30, 2018			
\$	2,440,791	\$	2,751,272	\$	7,322,372	\$	8,253,816			
	2,217,360		2,217,360		6,652,080		6,652,080			
	_		318,915		_		956,745			
	9,831		9,210		29,286		27,452			
\$	4,667,982	\$	5,296,757	\$	14,003,738	\$	15,890,093			
\$	7,641	\$	7,641	\$	22,923	\$	22,923			
	15,342		15,342		46,026		46,026			
\$	22,983	\$	22,983	\$	68,949	\$	68,949			
\$	110,992	\$	127,928	\$	332,977	\$	383,784			
\$	110,992	\$	127,928	\$	332,977	\$	383,784			
	\$ \$	\$ 2,440,791 2,217,360 — 9,831 \$ 4,667,982 \$ 7,641 15,342 \$ 22,983	\$ 2,440,791 \$ 2,217,360	\$ 2,440,791 \$ 2,751,272 2,217,360 2,217,360 — 318,915 9,831 9,210 \$ 4,667,982 \$ 5,296,757  \$ 7,641 \$ 7,641 15,342 15,342 \$ 22,983 \$ 22,983 \$ 110,992 \$ 127,928	September 30, 2019       September 30, 2018       September 30, 2018         \$ 2,440,791       \$ 2,751,272       \$ 2,217,360         -       318,915         9,831       9,210         \$ 4,667,982       \$ 5,296,757       \$         \$ 7,641       \$ 7,641       \$ 15,342         \$ 22,983       \$ 22,983       \$         \$ 110,992       \$ 127,928       \$	September 30, 2019         September 30, 2018         September 30, 2019           \$ 2,440,791         \$ 2,751,272         \$ 7,322,372           2,217,360         2,217,360         6,652,080           —         318,915         —           9,831         9,210         29,286           \$ 4,667,982         \$ 5,296,757         \$ 14,003,738           \$ 7,641         \$ 7,641         \$ 22,923           15,342         15,342         46,026           \$ 22,983         \$ 22,983         \$ 68,949           \$ 110,992         \$ 127,928         \$ 332,977	September 30, 2019         September 30, 2018         September 30, 2019         September 30, 2019           \$ 2,440,791         \$ 2,751,272         \$ 7,322,372         \$ 2,217,360         6,652,080           —         318,915         —         9,831         9,210         29,286           \$ 4,667,982         \$ 5,296,757         \$ 14,003,738         \$           \$ 7,641         \$ 7,641         \$ 22,923         \$           \$ 15,342         15,342         46,026         \$           \$ 22,983         \$ 22,983         \$ 68,949         \$           \$ 110,992         \$ 127,928         \$ 332,977         \$			

<sup>(1)</sup> On December 21, 2018, the Portland Terminal Facility was sold to Zenith Terminals, terminating the Portland Lease Agreement.

<sup>(2)</sup> Pinedale LGS lease revenues include variable rent of \$1.4 million and \$3.5 million for the three and nine months ended September 30, 2019, respectively, compared to \$1.2 million and \$2.8 million for the three and nine months ended September 30, 2018, respectively.

<sup>(3)</sup> On December 21, 2018, the Portland Terminal Facility was sold to Zenith Terminals, terminating the Portland Lease Agreement.

The following table reflects the deferred costs that are included in the accompanying Consolidated Balance Sheets associated with the Company's leased properties:

	Septe	mber 30, 2019	December 31, 2018		
Net Deferred Lease Costs					
GIGS	\$	206,396	\$	229,319	
Pinedale		504,323		550,349	
Total Deferred Lease Costs, net	\$	710,719	\$	779,668	

#### TENANT INFORMATION

Substantially all of the lease tenants' financial results are driven by exploiting naturally occurring oil and natural gas hydrocarbon deposits beneath the Earth's surface. As a result, the tenants' financial results are highly dependent on the performance of the oil and natural gas industry, which is highly competitive and subject to volatility. During the terms of the leases, management monitors the credit quality of its tenants by reviewing their published credit ratings, if available, reviewing publicly available financial statements, or reviewing financial or other operating statements, monitoring news reports regarding the tenants and their respective businesses, and monitoring the timeliness of lease payments and the performance of other financial covenants under their leases.

#### **Ultra Petroleum**

UPL is currently subject to the reporting requirements under the Exchange Act and is required to file with the SEC annual reports containing audited financial statements and quarterly reports containing unaudited financial statements. Its SEC filings can be found at www.sec.gov. Its common stock traded on the NASDAQ under the symbol UPL until August 8, 2019 at which time it commenced trading on the OTCQX marketplace under the symbol UPLC. The Company makes no representation as to the accuracy or completeness of the audited and unaudited financial statements of UPL but has no reason to doubt the accuracy or completeness of such information. In addition, UPL has no duty, contractual or otherwise, to advise the Company of any events that might have occurred subsequent to the date of such financial statements which could affect the significance or accuracy of such information. None of the information in the public reports of UPL that are filed with the SEC is incorporated by reference into, or in any way form, a part of this filing.

# **Energy Gulf Coast/Cox Oil**

Prior to October 29, 2018, EGC was subject to the reporting requirements of the Exchange Act and was required to file with the SEC annual reports containing audited financial statements and quarterly reports containing unaudited financial statements. Its SEC filings can be found at www.sec.gov. Effective March 21, 2018, EGC changed its NASDAQ ticker symbol from EXXI to EGC. The Company makes no representation as to the accuracy or completeness of the audited and unaudited financial statements of EGC but has no reason to doubt the accuracy or completeness of such information. In addition, EGC has no duty, contractual or otherwise, to advise the Company of any events that might have occurred subsequent to the date of such financial statements which could affect the significance or accuracy of such information. None of the information in the public reports of EGC that are filed with the SEC is incorporated by reference into, or in any way form, a part of this filing. Upon the filing by EGC of a Form 15 with the SEC on October 29, 2018, following the closing on October 18, 2018 of the previously announced acquisition of EGC by an affiliate of the privately-held Cox Oil, EGC's SEC reporting obligations were suspended and it ceased to file such reports.

The Company believes the terms of the Grand Isle Lease Agreement require EGC and Cox Oil to provide the Company with certain financial statement information of EGC which must be filed pursuant to SEC Regulation S-X. When EGC's financial information ceased to be publicly available, the Company encouraged officials of EGC and Cox Oil and, through Company counsel, the legal counsel to such entities, to satisfy their obligations under the Grand Isle Lease Agreement to provide the required information to the Company for inclusion in its SEC reports. To date, EGC and Cox Oil have refused to fulfill these obligations. The Company intends to enforce the obligations of EGC and Cox Oil and obtained a temporary restraining order ("TRO") from a Texas state court, mandating that they deliver the required EGC financial statements for the year ended December 31, 2018. While the TRO has been stayed pending an appeal by EGC and Cox Oil, the Company will continue to pursue all viable options to obtain and file the necessary financial statements.

# **LESSEE - LEASED PROPERTIES**

The Company's operating subsidiaries currently lease single-use office space and equipment with remaining lease terms of less thartwo years, some of which may include renewal options. These leases are classified as operating leases and immaterial to the consolidated financial statements. The Company recognizes lease expense in the Consolidated Statements of Income on a straight-line basis over the remaining lease term.

#### 4. TRANSPORTATION AND DISTRIBUTION REVENUE

The Company's contracts related to transportation and distribution revenue are primarily comprised of a mix of natural gas supply, transportation and distribution performance obligations, as well as limited performance obligations related to system maintenance and improvement. Based on the nature of the agreements, revenue for all but one of the Company's natural gas supply, transportation and distribution performance obligations is recognized on a right to invoice basis as the performance obligations are met, which represents what the Company expects to receive in consideration and is representative of value delivered to the customer. System maintenance and improvement contracts are specific and tailored to the customer's needs, have no alternative use and have an enforceable right to payment as the services are provided. Revenue is recognized on an input method, based on the actual cost of a service as a measure of the performance obligation satisfaction. Differences between amounts invoiced and revenue recognized under the input method are reflected as an asset or liability on the Consolidated Balance Sheets. As discussed in Note 3 ("Leased Properties And Leases"), the costs of system improvement projects are recognized as a financing arrangement in accordance with guidance in the lease standard while the margin is recognized in accordance with the revenue standard as discussed above.

The Company has a contract with Spire that has fixed pricing which varies over the contract term. For this specific contract, the transaction price has been allocated ratably over the contractual performance obligation. Based on a downward revision of the rate during the Company's long-term natural gas transportation contract with Spire, ASC 606 requires the Company to record the contractual transaction price, and therefore aggregate revenue, from the contract ratably over the term of the contract. Following the November 2018 rate decline, recognized performance obligations exceeded amounts invoiced and the contract liability began to decline at a rate of approximately \$138 thousand per quarter and will continue to decline at the same rate through the end of the contract in October 2030. As ofSeptember 30, 2019, the revenue allocated to the remaining performance obligation under this contract is approximately \$59.5 million.

The table below summarizes the Company's contract liability balance related to its transportation and distribution revenue contracts as of September 30, 2019:

	Contract Liability <sup>(1)</sup>
Beginning Balance January 1, 2019	\$ 6,522,354
Unrecognized Performance Obligations	381,858
Recognized Performance Obligations	(413,389)
Ending Balance September 30, 2019	\$ 6,490,823

(1) The contract liability balance is included in unearned revenue in the Consolidated Balance Sheets.

The Company's contract asset balance was \$74 thousand and \$181 thousand as of September 30, 2019 and December 31, 2018, respectively. The contract asset balance is included in prepaid expenses and other assets in the Consolidated Balance Sheets.

The following is a breakout of the Company's transportation and distribution revenue for thethree and nine months ended September 30, 2019 and 2018

	For the Three	Months Ended	For the Nine I	Months Ended
	September 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018
Natural gas transportation contracts	52.7%	60.3%	57.5%	64.2%
Natural gas distribution contracts	39.2%	24.8%	36.2%	26.1%

#### 5. FINANCING NOTES RECEIVABLE

Financing notes receivable are presented at face value plus accrued interest receivable and deferred loan origination costs, and net of related direct loan origination income. Each quarter the Company reviews its financing notes receivable to determine if the balances are realizable based on factors affecting the collectability of those balances. Factors may include credit quality, timeliness of required periodic payments, past due status, and management discussions with obligors. The Company evaluates the collectability of both interest and principal of each of its loans to determine if an allowance is needed. An allowance will be recorded when, based on current information and events, the Company determines it is probable that it will be unable to collect all amounts due according to the existing contractual terms.

# Four Wood Financing Note Receivable

On December 12, 2018, Four Wood Corridor granted SWD, the previous debtor, approval to sell the assets securing the SWD loans to Compass SWD, LLC ("Compass SWD") in exchange for Compass SWD executing a new loan agreement with Four Wood Corridor for \$1.3 million (the "Compass REIT Loan") and approximately \$237 thousand in cash consideration, net of costs facilitating the close. The Compass REIT Loan was secured by real and personal property providing saltwater disposal services

for the oil and natural gas industry. The Compass REIT Loan was scheduled to mature on June 15, 2019 with interest accruing on the outstanding principal at an annual rate of LIBOR plus 6 percent. As a result of the transaction, SWD was released from the terms of their loans.

On June 12, 2019, Four Wood Corridor entered into an amended and restated Compass REIT Loan. The amended note has atwo-year term maturing on June 30, 2021 with monthly principal payments of approximately \$11 thousand and interest accruing on the outstanding principal at an annual rate of 8.5 percent. The amended and restated Compass REIT Loan is secured by real and personal property that provides saltwater disposal services for the oil and natural gas industry and pledged ownership interests of Compass SWD members. As of September 30, 2019 and December 31, 2018, the Compass REIT Loan was valued at \$1.3 million.

#### 6. INCOME TAXES

Deferred income taxes reflect the net tax effect of temporary differences between the carrying amount of assets and liabilities for financial reporting and tax purposes. Components of the Company's deferred tax assets and liabilities as of September 30, 2019 and December 31, 2018, are as follows:

#### **Deferred Tax Assets and Liabilities**

	Septe	mber 30, 2019	Dec	December 31, 2018	
Deferred Tax Assets:					
Deferred contract revenue	\$	1,475,925	\$	1,691,899	
Net operating loss carryforwards		5,019,001		5,424,671	
Loan loss provision		_		263,508	
Basis reduction of investment in partnerships		250,359		_	
Other		968,429		95,695	
Sub-total	\$	7,713,714	\$	7,475,773	
eferred Tax Liabilities:					
Cost recovery of leased and fixed assets	\$	(2,799,360)	\$	(2,508,547)	
Other		(31,005)		(19,023)	
Sub-total	\$	(2,830,365)	\$	(2,527,570)	
otal net deferred tax asset	\$	4,883,349	\$	4,948,203	

As of September 30, 2019, the total deferred tax assets and liabilities presented above relate to the Company's TRSs. The Company recognizes the tax benefits of uncertain tax positions only when the position is "more likely than not" to be sustained upon examination by the tax authorities based on the technical merits of the tax position. The Company's policy is to record interest and penalties on uncertain tax positions as part of tax expense. Tax years subsequent to the year ended December 31, 2015 remain open to examination by federal and state tax authorities.

Total income tax expense (benefit) differs from the amount computed by applying the federal statutory income tax rate o£1 percent for the three and nine months ended September 30, 2019 and 2018 to income from operations and other income and expense for the periods presented, as follows:

# Income Tax Expense (Benefit)

		For the Three	Months	For the Nine Months Ended				
	Septe	ember 30, 2019	Sept	ember 30, 2018	Sept	ember 30, 2019	September 30, 2018	
Application of statutory income tax rate	\$	(4,097,584)	\$	1,459,638	\$	(1,115,290)	\$	4,496,003
State income taxes, net of federal tax expense (benefit)		(19,632)		(146,677)		503,932		(411,696)
Federal Tax Attributable to Income of Real Estate Investment Trust		3,984,180		(2,057,531)		1,044,600		(5,876,965)
Other		40,330		(2,097)		(15,914)		(13,684)
Total income tax expense (benefit)	\$	(92,706)	\$	(746,667)	\$	417,328	\$	(1,806,342)

The components of income tax expense (benefit) include the following for the periods presented:

#### Components of Income Tax Expense (Benefit)

		For the Three Months Ended					For the Nine Months Ended				
	Septe	ember 30, 2019	Sept	ember 30, 2018	Sep	September 30, 2019		tember 30, 2018			
Current tax expense (benefit)											
Federal	\$	_	\$	(6,643)	\$	216,093	\$	(43,319)			
State (net of federal tax expense (benefit))		(1,270)		(1,750)		136,381		(11,408)			
Total current tax expense (benefit)	\$	(1,270)	\$	(8,393)	\$	\$ 352,474		(54,727)			
Deferred tax expense (benefit)											
Federal	\$	(73,074)	\$	(593,347)	\$	(302,697)	\$	(1,351,327)			
State (net of federal tax expense (benefit))		(18,362)		(144,927)		367,551		(400,288)			
Total deferred tax expense (benefit)	\$	(91,436)	\$	(738,274)	\$	64,854	\$	(1,751,615)			
Total income tax expense (benefit), net	\$	(92,706)	\$	(746,667)	\$	417,328	\$	(1,806,342)			

#### 7. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

#### **Property and Equipment**

	Sept	ember 30, 2019	December 31, 2018	
Land	\$	580,000	\$ 580,000	
Natural gas pipeline		124,578,399	124,306,175	
Vehicles and trailers		711,430	696,164	
Office equipment and computers		268,559	268,559	
Gross property and equipment	\$	126,138,388	\$ 125,850,898	
Less: accumulated depreciation		(18,498,371)	(15,969,346)	
Net property and equipment	\$	107,640,017	\$ 109,881,552	

Depreciation expense was \$843 thousand and \$2.5 million for the three and nine months ended September 30, 2019, respectively, and \$842 thousand and \$2.5 million for the three and nine months ended September 30, 2018, respectively.

# **8. MANAGEMENT AGREEMENT**

The Company pays its manager, Corridor, pursuant to a Management Agreement as described in the 2018 CorEnergy 10-K. During the three months ended March 31, 2019, the Manager voluntarily recommended, and the Company agreed, that the Manager would waive \$45 thousand of the total \$160 thousand incentive fee that would otherwise be payable under the provisions of the Management Agreement with respect to dividends paid on the Company's common stock.

During the three months ended June 30, 2019, the Manager voluntarily recommended, and the Company agreed, that the Manager would waiv \$135 thousand of the total \$160 thousand incentive fee that would otherwise be payable under the provisions of the Management Agreement with respect to dividends paid on the Company's common stock.

During the three months ended September 30, 2019, the Manager voluntarily recommended, and the Company agreed, that the Manager would waive\$126 thousand of the total \$169 thousand incentive fee that would otherwise be payable under the provisions of the Management Agreement with respect to dividends paid on the Company's common stock.

In reviewing the application of the quarterly management fee provisions of the Management Agreement to the net proceeds received during the quarter from the offering of 5.875% Convertible Notes, which closed on August 12, 2019, the Manager waived any incremental management fee due as of the end of the third quarter of 2019 based on such proceeds (other than the cash portion of such proceeds that was utilized in connection with the exchange of the Company's 7.00% Convertible Notes).

Fees incurred under the Management Agreement for the three and nine months ended September 30, 2019 were \$1.6 million and \$5.2 million, respectively, compared to \$1.9 million and \$5.7 million for the three and nine months ended September 30, 2018, respectively. Fees incurred under the Management Agreement are reported in the general and administrative line item on the Consolidated Statements of Income.

The Company pays its administrator, Corridor, pursuant to an Administrative Agreement. Fees incurred under the Administrative Agreement for the three and nine months ended September 30, 2019 were \$64 thousand and \$200 thousand, respectively, compared to \$70 thousand and \$209 thousand for the three and nine months ended September 30, 2018, respectively. Fees incurred under the Administrative Agreement are reported in the general and administrative line item on the Consolidated Statements of Income.

#### 9. FAIR VALUE

As a result of the sale or disposition of the Company's equity securities in 2018, there are no assets or liabilities measured at fair value on a recurring basis as oseptember 30, 2019.

# Valuation Techniques and Unobservable Inputs

The following section describes the valuation methodologies used by the Company for estimating fair value for financial instruments not recorded at fair value, but fair value is included for disclosure purposes only, as required under disclosure guidance related to the fair value of financial instruments.

Cash and Cash Equivalents — The carrying value of cash, amounts due from banks, federal funds sold and securities purchased under resale agreements approximates fair value.

Financing Notes Receivable — The financing notes receivable are valued on a non-recurring basis. The financing notes receivable are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Financing notes with carrying values that are not expected to be recovered through future cash flows are written-down to their estimated net realizable value. Estimates of realizable value are determined based on unobservable inputs, including estimates of future cash flow generation and value of collateral underlying the notes.

Secured Credit Facilities — The fair value of the Company's long-term variable-rate and fixed-rate debt under its secured credit facilities approximates carrying value.

Unsecured Convertible Senior Notes — The fair value of the unsecured convertible senior notes is estimated using quoted market prices from either active (Level 1) or generally active (Level 2) markets.

**Carrying and Fair Value Amounts** 

			Septemb	2019	December 31, 2018					
	Level within fair value hierarchy		Carrying Amount (1)		Fair Value		Carrying Amount <sup>(1)</sup>		Fair Value	
Financial Assets:										
Cash and cash equivalents	Level 1	\$	120,430,110	\$	120,430,110	\$	69,287,177	\$	69,287,177	
Financing notes receivable (Note 5)	Level 3	evel 3 \$ 1,267,500		\$	1,267,500	\$	1,300,000	\$	1,300,000	
Financial Liabilities:										
Secured credit facilities	Level 2	\$	34,654,725	\$	34,654,725	\$	37,261,109	\$	37,261,109	
7.00% Unsecured Convertible Senior Notes	Level 1	\$	5,497,251	\$	7,937,160	\$	112,777,271	\$	119,378,982	
5.875% Unsecured Convertible Senior Notes	Level 2	\$	116,086,037	\$	126,430,800	\$	_	\$	_	

<sup>(1)</sup> The carrying value of debt balances are presented net of unamortized original issuance discount and debt issuance costs.

#### 10. DEBT

The following is a summary of the Company's debt facilities and balances as of September 30, 2019 and December 31, 2018:

		Total Commitment	Occartowly		 September 30	0, 2019	December 31	31, 2018	
	,	or Original Principal	Quarterly Principal Payments	Maturity Date	Amount Outstanding	Interest Rate	Amount Outstanding	Interest Rate	
CorEnergy Secured Credit Facility:			_						
CorEnergy Revolver	\$	160,000,000	\$ _	7/28/2022	\$ _	4.77%	\$ _	5.25%	
MoGas Revolver		1,000,000	_	7/28/2022	_	4.77%	_	5.25%	
Omega Line of Credit		1,500,000	_	7/31/2020	_	6.02%	_	6.50%	
Pinedale Secured Credit Facility:									
Amended Pinedale Term Credit Facility		41,000,000	882,000	12/29/2022	34,826,000	6.50%	37,472,000	6.50%	
7.00% Unsecured Convertible Senior Notes		115,000,000	_	6/15/2020	5,526,000	7.00%	113,958,000	7.00%	
5.875% Unsecured Convertible Senior Notes		120,000,000	_	8/15/2025	120,000,000	5.875%	_	_	
Total Debt					\$ 160,352,000		\$ 151,430,000		
Less:									
Unamortized deferred financing costs (1)					\$ 656,479		\$ 283,278		
Unamortized discount on 7.00% Convertible Se	nior l	Notes			26,986		1,108,342		
Unamortized discount on 5.875% Convertible S	enior	Notes			3,430,522		_		
Total Debt, net of deferred financing costs					\$ 156,238,013		\$ 150,038,380		
Debt due within one year					\$ 9,025,251		\$ 3,528,000		

<sup>(1)</sup> Unamortized deferred financing costs related to the Company's revolving credit facilities are included in Deferred Costs in the Assets section of the Consolidated Balance Sheets. Refer to the "Deferred Financing Costs" paragraph below.

#### CorEnergy Credit Facility

On July 28, 2017, the Company entered into an amendment and restatement of the CorEnergy Credit Facility with Regions Bank (as lender and administrative agent for other participating lenders). The amended facility provides for borrowing commitments of up to \$161.0 million, consisting of (i) \$160.0 million on the CorEnergy Revolver, subject to borrowing base limitations, and (ii) \$1.0 million on the MoGas Revolver.

The amended facility has a 5-year term maturing on July 28, 2022, and provides for a springing maturity on February 28, 2020, and thereafter, if the Company fails to meet certain liquidity requirements from the springing maturity date through the maturity of the Company's 7.00% Convertible Notes on June 15, 2020. This springing maturity would have been triggered on the first date on or after February 28, 2020 that both (i) the outstanding principal amount of the 7.00% Convertible Notes exceeded \$28,750,000 and (ii) the Company's unrestricted cash liquidity (including, for purposes of this calculation, the undrawn portion of the Borrowing Base then available for borrowing under the CorEnergy Credit Facility) was less than the sum of (x) the outstanding principal amount of the 7.00% Convertible Notes plus (y) \$5,000,000. The Company will not trigger the springing maturity as a result of the 7.00% Convertible Notes exchange completed in August 2019, which reduced the outstanding principal balance of the 7.00% Convertible Notes below the springing maturity threshold. Refer to "Convertible Debt" section below for further details on convertible debt transactions during the third quarter of 2019.

Borrowings under the credit facility will generally bear interest on the outstanding principal amount using a LIBOR pricing grid that is expected to equal a LIBOR rate plus an applicable margin of 2.75 percent to 3.75 percent, based on the Company's senior secured recourse leverage ratio. Total availability is subject to a borrowing base. The CorEnergy Credit Facility contains, among other restrictions, certain financial covenants including the maintenance of certain financial ratios, as well as default and cross-default provisions customary for transactions of this nature (with applicable customary grace periods). As of September 30, 2019, the Company was in compliance with all covenants of the CorEnergy Credit Facility.

As of September 30, 2019, the Company had approximately \$136.8 million and \$1.0 million of availability under the CorEnergy Revolver and MoGas Revolver, respectively.

# Amended Pinedale Term Credit Facility

On December 29, 2017, Pinedale LP entered into the Amended Pinedale Term Credit Facility with Prudential and a group of lenders affiliated with Prudential as the sole lenders and Prudential serving as administrative agent. Under the terms of the Amended Pinedale Term Credit Facility, Pinedale LP was provided with a 5-year \$41.0 million term loan facility, bearing interest at a fixed

rate of 6.5 percent, which matures on December 29, 2022. Principal payments of \$294 thousand, plus accrued interest, are payable monthly.

Outstanding balances under the facility are secured by the Pinedale LGS assets. The Amended Pinedale Term Credit Facility contains, among other restrictions, specific financial covenants including the maintenance of certain financial coverage ratios and a minimum net worth requirement which, along with other provisions of the credit facility, limit cash dividends and loans by Pinedale LP to the Company. At September 30, 2019, the net assets of Pinedale LP were\$133.1 million and Pinedale LP was in compliance with all of the financial covenants of the Amended Pinedale Term Credit Facility.

#### **Deferred Financing Costs**

A summary of deferred financing cost amortization expenses for thethree and nine months ended September 30, 2019 and 2018 is as follows:

		For the Three	Months	Ended	For the Nine Months Ended				
	Septe	mber 30, 2019	Septe	ember 30, 2018	Sept	ember 30, 2019	Septe	ember 30, 2018	
CorEnergy Credit Facility	\$	143,635	\$	143,636	\$	430,906	\$	430,906	
Amended Pinedale Term Credit Facility		13,205		13,206		39,616		39,523	
Total Deferred Debt Cost Amortization Expense (1)(2)	\$	156,840	\$	156,842	\$	470,522	\$	470,429	

<sup>(1)</sup> Amortization of deferred debt issuance costs is included in interest expense in the Consolidated Statements of Income.

# CorEnergy Credit Facilities

Prior to the July 28, 2017 credit facility amendment and restatement, previously existing deferred financing costs related to the CorEnergy Credit Facility were approximately \$1.8 million, of which approximately \$1.6 million continue to be deferred and amortized under the amended and restated facility. Additionally, the Company incurred approximately \$1.3 million in new debt issuance costs which have been deferred and are being amortized over the term of the new facility. Total deferred financing costs of \$2.9 million are being amortized on a straight-line basis over the 5-year term of the amended and restated CorEnergy Credit Facility.

#### Amended Pinedale Term Credit Facility

In connection with entering into the Amended Pinedale Term Credit Facility, Pinedale LP incurred approximately \$367 thousand in new debt issuance costs, of which \$264 thousand were deferred and are being amortized on a straight-line basis over the5-year term of the Amended Pinedale Term Credit Facility.

#### Contractual Payments

The remaining contractual principal payments as of September 30, 2019 under the Amended Pinedale Term Credit Facility are as follows:

Year	Amended Pinedale Term Credit Facility
2019	\$ 882,000
2020	3,528,000
2021	3,528,000
2022	26,888,000
2023	<del>-</del>
Thereafter	_
Total Remaining Contractual Payments	\$ 34,826,000

<sup>(2)</sup> For the amount of deferred debt cost amortization relating to the convertible notes included in the Consolidated Statements of Income, refer to the Convertible Note Interest Expense table below.

#### Convertible Debt

#### 7.00% Convertible Notes

On June 29, 2015, the Company completed a public offering of \$115.0 million aggregate principal amount of 7.00% Convertible Senior Notes Due 2020 (the "7.00% Convertible Notes"). The 7.00% Convertible Notes mature on June 15, 2020 and bear interest at a rate of 7.00 percent per annum, payable semi-annually in arrears on June 15 and December 15 of each year, beginning on December 15, 2015. As of December 31, 2018, the Company had \$114.0 million 7.00% Convertible Notes outstanding following certain repurchases and conversions. The conversion rate for the 7.00% Convertible Notes is 30.3030 shares of common stock per\$1,000 principal amount of 7.00% Convertible Notes, equivalent to a conversion price of \$33.00 per share of common stock.

On January 16, 2019, the Company agreed with three holders of its 7.00% Convertible Notes, pursuant to privately negotiated agreements, to exchang \$43.8 million face amount of such notes for an aggregate of 837,040 shares of the Company's common stock, par value \$0.001 per share, plus aggregate cash consideration of \$19.8 million, including \$315 thousand of interest expense. The Company's agent and lenders under the CorEnergy Credit Facility provided a consent for the convertible note exchange. The Company recorded a loss on extinguishment of debt of approximately \$5.0 million in the Consolidated Statements of Income for the nine months ended September 30, 2019. The loss on extinguishment of debt included the write-off of a portion of the underwriter's discount and deferred debt costs of \$409 thousand and \$27 thousand, respectively.

On August 15, 2019, the Company used a portion of the net proceeds from the offering of the 5.875% Convertible Notes discussed further below, together with shares of its common stock, to exchange \$63.9 million face amount of its 7.00% Convertible Notes pursuant to privately negotiated agreements with three holders. The total cash and stock consideration for the exchange was valued at approximately \$93.2 million. This included an aggregate of 703,432 shares of common stock plus cash consideration of approximately \$60.2 million, including \$733 thousand of interest expense. The Company recorded a loss on extinguishment of debt of approximately\$28.9 million in the Consolidated Statements of Income for the three months ended September 30, 2019. The loss on extinguishment of debt included the write-off of a portion of the underwriter's discount and deferred debt costs of \$360 thousand and \$24 thousand, respectively. Collectively, for the two exchange transactions described above, the Company recorded a loss on extinguishment of debt of \$34.0 million for the nine months ended September 30, 2019.

Additionally, during the three and nine months ended September 30, 2019, certain holders elected to convert (i)\$178 thousand of 7.00% Convertible Notes for approximately 5,393 shares of common stock and (ii)\$762 thousand of 7.00% Convertible Notes for approximately 23,083 shares of common stock, respectively. As of September 30, 2019, the Company has \$5.5 million aggregate principal amount of 7.00% Convertible Notes outstanding.

# 5.875% Convertible Notes

On August 12, 2019, the Company completed a private placement offering of \$120.0 million aggregate principal amount of 5.875% Convertible Senior Notes due 2025 (the "5.875% Convertible Notes") to the initial purchasers of such notes for cash in reliance on an exemption from registration provided by Section 4(a)(2) of the Securities Act. The initial purchasers then resold the 5.875% Convertible Notes for cash equal to 100 percent of the aggregate principal amount thereof to qualified institutional buyers, as defined in Rule 144A under the Securities Act, in reliance on an exemption from registration provided by Rule 144A. The 5.875% Convertible Notes mature on August 15, 2025 and bear interest at a rate of 5.875 percent per annum, payable semi-annually in arrears on February 15 and August 15 of each year, beginning on February 15, 2020.

The 5.875% Convertible Notes were issued with an initial purchasers' discount of \$3.5 million, which is being amortized over the life of the notes. The Company also incurred approximately \$494 thousand of deferred debt costs in issuing the 5.875% Convertible Notes, which are also being amortized over the life of the notes.

Holders may convert all or any portion of their 5.875% Convertible Notes into shares of the Company's common stock at their option at any time prior to the close of business on the business day immediately preceding the maturity date. The initial conversion rate for the 5.875% Convertible Notes is 20.0 shares of common stock per \$1,000 principal amount of the 5.875% Convertible Notes, equivalent to an initial conversion price of \$50.00 per share of the Company's common stock. Such conversion rate will be subject to adjustment in certain events as specified in the Indenture.

Upon the occurrence of a make-whole fundamental change (as defined in the Indenture), holders may require the Company to repurchase for cash all or any portion of their 5.875% Convertible Notes at a fundamental change repurchase price equal to 100 percent of the principal amount of the 5.875% Convertible Notes to be repurchased, plus any accrued and unpaid interest, if any, to, but excluding, the fundamental change repurchase date as prescribed in the Indenture. Following the occurrence of a make-whole fundamental change, or if the Company delivers a notice of redemption (as discussed below), the Company will, in certain

circumstances, increase the applicable conversion rate for a holder that elects to convert its notes in connection with such make-whole fundamental change or notice of redemption.

The Company may not redeem the 5.875% Convertible Notes prior to August 15, 2023. On or after August 15, 2023, the Company may redeem for cash all or part of the 5.875% Convertible Notes, at its option, if the last reported sale price of its common stock has been at least 125 percent of the conversion price then in effect for at least20 trading days (whether or not consecutive) during any 30 consecutive trading day period (including the last trading day of such period) ending on, and including, the trading day immediately preceding the date on which the Company provides notice of redemption. The redemption price will equal 100 percent of the principal amount of the 5.875% Convertible Notes to be redeemed, plus accrued and unpaid interest to, but excluding, the redemption date.

The 5.875% Convertible Notes rank equal in right of payment to any other current and future unsecured obligations, including the 7.00% Convertible Notes, of the Company and senior in right of payment to any other current and future indebtedness of the Company that is contractually subordinated to the 5.875% Convertible Notes. The 5.875% Convertible Notes are structurally subordinated to all liabilities (including trade payables) of the Company's subsidiaries. The 5.875% Convertible Notes are effectively junior to all of the Company's existing or future secured debt, to the extent of the value of the collateral securing such debt.

#### Convertible Note Interest Expense

The following is a summary of the impact of convertible notes on interest expense for thethree and nine months ended September 30, 2019 and 2018

	Convertible Note	Interest Expen	se						
		For the Three Months Ended						Ended	
	Septe	mber 30, 2019	September 30, 2018		September 30, 2019		Sept	ember 30, 2018	
7.00% Convertible Notes:									
Interest Expense	\$	632,189	\$	1,994,853	\$	3,265,626	\$	5,984,853	
Discount Amortization		62,030		184,728		312,079		554,184	
Deferred Debt Issuance Amortization		4,051		12,069		20,382		36,207	
Total 7.00% Convertible Notes	\$	698,270	\$	2,191,650	\$	3,598,087	\$	6,575,244	
5.875% Convertible Notes:									
Interest Expense	\$	959,583	\$	_	\$	959,583	\$	_	
Discount Amortization		79,478		_		79,478		_	
Deferred Debt Issuance Amortization		10,623		_		10,623		_	
Total 5.875% Convertible Notes	\$	1,049,684	\$	_	\$	1,049,684	\$	_	
Total Convertible Note Interest Expense	\$	1,747,954	\$	2,191,650	\$	4,647,771	\$	6,575,244	

Including the impact of the convertible debt discount and related deferred debt issuance costs, (i) the effective interest rate on the 7.00% Convertible Notes is approximatel 9.7 percent for each of the three and nine months ended September 30, 2019 and 2018, respectively and (ii) the effective interest rate on the 5.875% Convertible Notes is approximately 6.4 percent for the three and nine months ended September 30, 2019.

# 11. STOCKHOLDERS' EQUITY

#### PREFERRED STOCK

As of September 30, 2019, the Company has a total of 5,019,727 depository shares outstanding, or approximately 50,197 whole shares of its 7.375% Series A Preferred Stock. The Company's Board of Directors authorized a share repurchase program for the Company to buy up to \$10.0 million of its preferred stock, which commenced August 6, 2018. Purchases were made through the program until it expired on August 5, 2019. On January 9, 2019, the Company repurchased 2,500 depository shares of Series A Preferred Stock for approximately \$61 thousand in cash.

See Note 13 ("Subsequent Events") for further information regarding the declaration of a dividend on the 7.375% Series A Preferred Stock.

#### **COMMON STOCK**

As of September 30, 2019, the Company has 13,534,856 of common shares issued and outstanding. SeeNote 13 ("Subsequent Events") for further information regarding the declaration of a dividend on the common stock.

#### SHELF REGISTRATION STATEMENTS

On October 30, 2018, the Company filed a shelf registration statement with the SEC, pursuant to which it registered1,000,000 shares of common stock for issuance under its dividend reinvestment plan. As of September 30, 2019, the Company has issued 22,003 shares of common stock under its dividend reinvestment plan pursuant to the shelf, resulting in remaining availability (subject to the current limitation discussed below) of approximately 977,997 shares of common stock.

On November 9, 2018, the Company had a new shelf registration statement declared effective by the SEC replacing the Company's previously filed shelf registration statement, pursuant to which it may publicly offer additional debt or equity securities with an aggregate offering price of up to \$600.0 million. As described elsewhere in this Report, EGC and Cox Oil have refused to provide the financial statement information concerning EGC required to be filed by the Company pursuant to SEC Regulation S-X. At least until it is able to file these EGC financial statements, the Company does not expect to be able to use this shelf registration statement, or the shelf registration statement filed for its dividend reinvestment plan, to sell its securities. As previously disclosed in the Company's Current Report on Form 8-K filed on April 24, 2019, the Company has suspended its dividend reinvestment plan.

The Company has engaged in dialogue with the staff of the SEC in an effort to shorten the period during which it does not use its registration statements. The Company does not expect this period to be shortened until the EGC financial statement information has been received and filed.

#### 12. EARNINGS PER SHARE

Basic earnings per share data is computed based on the weighted-average number of shares of common stock outstanding during the periods. Diluted EPS data is computed based on the weighted-average number of shares of common stock outstanding, including all potentially issuable shares of common stock. Diluted EPS for the three and nine months ended September 30, 2019 and 2018 excludes the impact to income and the number of shares outstanding from the conversion of the 7.00% Convertible Senior Notes and the 5.875% Convertible Senior Notes because such impact is antidilutive.

Under the if converted method, and after consideration of the common shares issued in the Convertible Notes exchanges and conversions discussed in Note 10 ("Debt"), the 7.00% Convertible Senior Notes and 5.875% Convertible Senior Notes would result in an additional2,567,454 common shares outstanding for both thethree and nine months ended September 30, 2019. For the three and nine months ended September 30, 2018, the if-converted method would have resulted in an additional3,453,273 common shares outstanding.

		For the Three Months Ended			For the Nine Months Ended				
	Sep	tember 30, 2019	September 30, 2018		September 30, 2019		Sept	ember 30, 2018	
Net Income (loss) attributable to CorEnergy Stockholders	\$	(19,419,600)	\$	7,697,324	\$	(5,728,233)	\$	23,215,881	
Less: preferred dividend requirements		2,313,780		2,396,875		6,941,688		7,190,625	
Net Income (loss) attributable to Common Stockholders	\$	(21,733,380)	\$	5,300,449	\$	(12,669,921)	\$	16,025,256	
Weighted average shares - basic		13,188,546		11,939,360		12,870,357		11,928,929	
Basic earnings (loss) per share	\$	(1.65)	\$	0.44	\$	(0.98)	\$	1.34	
Net Income (loss) attributable to Common Stockholders (from above)	\$	(21,733,380)	\$	5,300,449	\$	(12,669,921)	\$	16,025,256	
Add: After tax effect of convertible interest		_		_		_		_	
Income (loss) attributable for dilutive securities	\$	(21,733,380)	\$	5,300,449	\$	(12,669,921)	\$	16,025,256	
Weighted average shares - diluted		13,188,546		11,939,360		12,870,357		11,928,929	
Diluted earnings (loss) per share	\$	(1.65)	\$	0.44	\$	(0.98)	\$	1.34	

# 13. SUBSEQUENT EVENTS

The Company performed an evaluation of subsequent events through the date of the issuance of these financial statements and determined that no additional items require recognition or disclosure, except for the following:

# **Common Stock Dividend Declaration**

On October 23, 2019, the Company's Board of Directors declared a 2019 third quarter dividend of \$0.75 per share for CorEnergy common stock. The dividend is payable on November 29, 2019 to stockholders of record on November 15, 2019. As previously disclosed in the Company's Current Report on Form 8-K filed on October 23, 2019, the Company will pay this quarter's common stock dividend entirely in cash.

# **Preferred Stock Dividend Declaration**

On October 23, 2019, the Company's Board of Directors also declared a dividend of \$0.4609375 per depositary share for its 7.375% Series A Preferred Stock. The preferred stock dividend is payable on November 29, 2019 to stockholders of record on November 15, 2019.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Consolidated Financial Statements and Notes thereto in this Report on Form 10-Q ("Report") of CorEnergy Infrastructure, Inc. ("the Company," "CorEnergy," "we" or "us"). The forward-looking statements included in this discussion and elsewhere in this Report involve risks and uncertainties, including anticipated financial performance, business prospects, industry trends, stockholder returns, performance of leases by tenants, performance on loans to customers, and other matters, which reflect management's best judgment based on factors currently known. See "Cautionary Statement Concerning Forward-Looking Statements" which is incorporated herein by reference. Actual results and experience could differ materially from the anticipated results and other expectations expressed in our forward-looking statements as a result of a number of factors, including but not limited to those discussed in Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2018, filed with the SEC on February 28, 2019, as supplemented by the disclosures contained in Part II, Item 1A, "Risk Factors", in our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2019 and June 30, 2019, and in this Report.

#### **BUSINESS OBJECTIVE**

CorEnergy primarily owns and seeks to own assets in the U.S. energy sector that perform utility-like functions, such as pipelines, storage terminals, rail terminals and gas and electric transmission and distribution assets. Our objective is to generate long-term contracted revenue from operators of our assets, primarily under triple-net participating leases without direct commodity price exposure. We believe our leadership team's energy and utility expertise provides CorEnergy with a competitive advantage to acquire, own and lease U.S. energy infrastructure assets in a tax-efficient, transparent and investor-friendly REIT. Our leadership team also utilizes a disciplined investment philosophy developed through an average of over 25 years of relevant industry experience.

We expect our leases to provide us with contracted base rent, plus participating rent based upon asset-specific criteria. The energy industry commonly employs contracts with participating features, and we provide exposure to both the risk and opportunity of utilization of our assets, which we believe is a hallmark of infrastructure assets of all types. Our participating triple-net leases require the operator to pay all expenses of the business including maintaining our assets in good working order.

The majority of our assets leased to tenants under triple-net leases are dependent upon the tenants' exploitation of hydrocarbon reserves in the fields where our assets are located. These reserves are depleted over time, and therefore, may economically diminish the value of our assets over the period that the underlying reserves are exploited. Accordingly, we expect the contracted base rents under these leases, including fair market renewal rent expectations, to provide for a return-on-capital, as well as a return of our invested capital, over the life of the asset. The portion of rents we believe to constitute a return of our invested capital are utilized for debt repayment and/or are reserved for capital reinvestment activities in order to maintain our long-term earnings and dividend paying capacity. The return-on-capital is that portion of rents which are available for distribution to our stockholders through dividend payouts.

Base rents under our leases are structured on an estimated fair market value rent structure over the initial term, which includes assumptions related to the terminal value of our assets and expectations of tenant renewals. At the conclusion of the initial lease term, our leases may contain fair market value repurchase options or fair market rent renewal terms. These clauses also act as safeguards against our tenants pursuing activities which would undermine or degrade the value of our assets faster than the underlying reserves are depleted. Our participating rents are structured to provide exposure to the successful commercial activity of the tenant, and as such, also provide protection in the event that the economic life of our assets is reduced based on accelerated production by our tenants.

Our assets are predominately mission-critical to our customers, in that utilization of our assets is necessary for the business they seek to conduct and their rental payments are an essential operating expense. For example, our crude oil gathering system assets are necessary to the exploitation of upstream crude oil reserves, so the operators' lease of those assets is economically critical to their operations. Some of our assets are subject to rate regulation by FERC or state public utility commissions. Further, energy infrastructure assets are an essential and growing component of the U.S. economy that give us the opportunity to assist the capital expansion plans and meet the capital needs of various midstream and upstream participants.

We intend to distribute substantially all of our cash available for distribution, less prudent reserves, on a quarterly basis. We regularly assess our ability to pay and to grow our dividend to common stockholders. We target long-term revenue growth of 1-3 percent annually from existing contracts, through inflation escalations and potential participating rents, and additional growth from acquisitions. There can be no assurance that any potential acquisition opportunities will result in consummated transactions. Our management contract includes incentive provisions, aligning our leadership team with our stockholders' interests in raising the dividend only if we believe the rate is sustainable.

We believe these characteristics align CorEnergy with the attractive attributes of other globally listed infrastructure companies, including high barriers to entry and contracts with predictable revenue streams, while mitigating risks and volatility experienced by other companies engaged in the midstream energy sector.

#### Basis of Presentatior

The consolidated financial statements include CorEnergy Infrastructure Trust, Inc., as of September 30, 2019, and its direct and indirect wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

# **RESULTS OF OPERATIONS**

The following table summarizes the financial data and key operating statistics for CorEnergy for thethree and nine months ended September 30, 2019 and 2018 We believe the Operating Results detail presented below provides investors with information that will assist them in analyzing our operating performance. The following data should be read in conjunction with our consolidated financial statements and the notes thereto included in Part I, Item 1 of this Report. All information in Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations," except for balance sheet data as of December 31, 2018, is unaudited.

		For the Three Months Ended			For the Nine Months Ended				
	Sept	tember 30, 2019	Sep	tember 30, 2018	Sep	tember 30, 2019	30, 2019 September 3		
Revenue									
Lease revenue	\$	16,984,903	\$	18,391,983	\$	50,338,489	\$	54,259,701	
Transportation and distribution revenue		4,068,338		4,244,722		13,808,064		12,071,858	
Financing revenue		28,003		_		89,532		_	
Total Revenue		21,081,244		22,636,705		64,236,085		66,331,559	
Expenses									
Transportation and distribution expenses		1,116,194		2,241,999		3,866,092		5,349,419	
General and administrative		2,494,240		3,046,481		8,104,502		8,881,314	
Depreciation, amortization and ARO accretion expense		5,645,342		6,289,459		16,935,688		18,868,871	
Provision for loan losses		_		_		_		500,000	
Total Expenses		9,255,776		11,577,939		28,906,282		33,599,604	
Operating Income	\$	11,825,468	\$	11,058,766	\$	35,329,803	\$	32,731,955	
Other Income (Expense)									
Net distributions and other income	\$	360,182	\$	5,627	\$	902,056	\$	65,292	
Net realized and unrealized loss on other equity securities		_		(930,147)		_		(1,797,281)	
Interest expense		(2,777,122)		(3,183,589)		(7,582,199)		(9,590,427)	
Loss on extinguishment of debt		(28,920,834)		_		(33,960,565)		_	
Total Other Expense		(31,337,774)		(4,108,109)		(40,640,708)		(11,322,416)	
Income (loss) before income taxes		(19,512,306)		6,950,657		(5,310,905)		21,409,539	
Income tax expense (benefit), net		(92,706)		(746,667)		417,328		(1,806,342)	
Net Income (loss) attributable to CorEnergy Stockholders		(19,419,600)		7,697,324		(5,728,233)		23,215,881	
Preferred dividend requirements		2,313,780		2,396,875		6,941,688		7,190,625	
Net Income (loss) attributable to Common Stockholders	\$	(21,733,380)	\$	5,300,449	\$	(12,669,921)	\$	16,025,256	
Other Financial Data (1)									
Adjusted EBITDAre	\$	17,830,992	\$	17,353,852	\$	53,167,547	\$	52,166,118	
NAREIT FFO		(16,222,013)		11,438,997		3,863,841		34,441,394	
FFO		(16,176,808)		12,119,724		4,067,751		35,747,268	
AFFO		13,067,911		12,193,922		39,694,124		36,569,677	

<sup>(1)</sup> Refer to the "Non-GAAP Financial Measures" section that follows for additional details.

# Three Months Ended September 30, 2019 Compared to the Three Months Ended September 30, 2018

Revenue. Consolidated revenues were \$21.1 million for the three months ended September 30, 2019 compared to \$22.6 million for the three months ended September 30, 2018, representing a decrease of \$1.5 million. Lease revenue was \$17.0 million and \$18.4 million for the three months ended September 30, 2019 and 2018, respectively, with the decrease of approximately \$1.4 million driven primarily by the sale of the Portland Terminal Facility and concurrent termination of the lease in December of 2018.

Transportation and distribution revenue from our subsidiaries MoGas and Omega remained relatively consistent at \$4.1 million and \$4.2 million for the three months ended September 30, 2019 and 2018, respectively, despite impacts from the FERC rate case settlement in August 2019. The Company recorded the final refund liability adjustment upon settlement of the FERC rate case resulting in decreased revenue for the period. Refer to "Asset Portfolio and Related Developments" for further discussion of the FERC rate case settlement.

Transportation and Distribution Expenses. Transportation and distribution expenses were \$1.1 million and \$2.2 million for the three months ended September 30, 2019 and 2018, respectively, representing a decrease of approximately \$1.1 million. The decrease primarily relates to lower legal, consulting and maintenance costs at MoGas.

General and Administrative Expenses. General and administrative expenses were \$2.5 million for the three months ended September 30, 2019 compared to \$3.0 million for the three months ended September 30, 2018. The most significant components of the variance from the prior-year period are outlined in the following table and explained below:

	For the Three Months Ended					
	September 30, 2019		September 30, 2018			
Management fees	\$ 1,644,484	\$	1,903,688			
Acquisition and professional fees	560,939		827,650			
Other expenses	288,817		315,143			
Total	\$ 2,494,240	\$	3,046,481			

Management fees are directly proportional to our asset base. For thethree months ended September 30, 2019, management fees decreased \$259 thousand compared to the prioryear period due to (i) a management fee waiver in the current period to exclude the net proceeds from the 5.875% Convertible Notes offering (other than the cash portion of such proceeds utilized in connection with the exchange of the Company's 7.00% Convertible Notes) and (ii) a lower incentive fee as a result of decreased revenue from the sale of the Portland Terminal in December 2018. See Part I, Item 1, Note 8 ("Management Agreement") for additional information.

Acquisition and professional fees for the three months ended September 30, 2019 decreased \$267 thousand from the prior-year period. Asset acquisition expenses decreased approximately \$52 thousand, primarily the result of elevated expenses in the prior-year period related to multiple acquisition opportunities which had advanced into various stages of due diligence, but which did not ultimately result in a transaction. Generally, we expect asset acquisition expenses to be repaid over time from income generated by acquisitions. However, any particular period may reflect significant expenses arising from third party legal, engineering, and consulting fees that are incurred in the early to mid-stages of due diligence. Professional fees decreased approximately \$215 thousand during the three months ended September 30, 2019, which was primarily attributable to higher legal and consulting costs in the prior-year period related to monitoring our GIGS asset.

Depreciation, Amortization and ARO Accretion Expense. Depreciation, amortization and ARO accretion expense was \$5.6 million for the three months ended September 30, 2019 compared to \$6.3 million for the three months ended September 30, 2018. This decrease was primarily related to depreciation expense, whichdecreased \$627 thousand for the three months ended September 30, 2019 compared to the three months ended September 30, 2018. The decrease in depreciation expense was largely driven by (i) the sale of the Portland Terminal Facility in December of 2018 and (ii) updates made to the estimated useful lives of certain ARO segments of GIGS at the end of 2018.

Net Distributions and Other Income. Net distributions and other income was \$360 thousand for the three months ended September 30, 2019 compared to \$6 thousand for the three months ended September 30, 2018. This increase was primarily related to interest income, which increased approximately \$338 thousand from the prior-year period as a result of a higher cash balance during the three months ended September 30, 2019.

Net Realized and Unrealized Loss on Other Equity Securities. For the three months ended September 30, 2018, we recorded a net loss on other equity securities of \$930 thousand. The net loss recorded in the prior-year period related to valuation considerations surrounding the arbitration award delivered to Eni USA and Gulf LNG as well as other market information. We no longer have an interest in other equity securities for the three months ended September 30, 2019 due to the sale or disposition of our equity securities during 2018.

Interest Expense. For the three months ended September 30, 2019 and 2018, interest expense totaled approximately \$2.8 million and \$3.2 million, respectively. This decrease was primarily attributable to the 7.00% Convertible Notes exchange in the third quarter of 2019, which reduced the outstanding principal balance, partially offset by additional interest incurred as a result of the 5.875% Convertible Notes Offering in August of 2019. For additional information, see Part I, Item 1, Note 10 ("Debt").

Loss on Extinguishment of Debt. For the three months ended September 30, 2019, a loss on extinguishment of debt totaling approximately \$28.9 million was recorded in connection with the 7.00% Convertible Notes exchange entered into on August 15, 2019. For additional information, see Part I, Item 1, Note 10 ("Debt"). There was no loss on extinguishment of debt recorded for the three months ended September 30, 2018.

Income Tax Benefit. Income tax benefit was \$93 thousand for the three months ended September 30, 2019, as compared to \$747 thousand for the three months ended September 30, 2018. The income tax benefit in the current year period is primarily the result of (i) the impact of the refund liability related to the FERC rate case settlement and (ii) the impact of the 2018 K-1 for our Lightfoot investment. The income tax benefit recorded in the prior-year period is the result of (i) higher losses generated by our TRS entities and (ii) an unrealized loss related to our Lightfoot investment.

Net Income (Loss). Net income (loss) attributable to CorEnergy stockholders was \$(19.4) million and \$7.7 million for the three months ended September 30, 2019 and 2018, respectively. After deducting \$2.3 million and \$2.4 million for the portion of preferred dividends that are allocable to each respective period, net income (loss) attributable to common stockholders for the three months ended September 30, 2019 was \$(21.7) million, or \$(1.65) per basic and diluted common share as compared to \$5.3 million, or \$0.44 per basic and diluted common share for the prior-year period.

#### Nine Months Ended September 30, 2019 Compared to the Nine Months Ended September 30, 2018

Revenue. Consolidated revenues were \$64.2 million for the nine months ended September 30, 2019 compared to \$66.3 million for the nine months ended September 30, 2018. Lease revenue was \$50.3 million and \$54.3 million for the nine months ended September 30, 2019 and 2018, respectively, resulting in a decrease of \$4.0 million. This decrease in lease revenue was driven primarily by (i) the sale of the Portland Terminal Facility, partially offset by (ii) an increase in variable rent collected on the Pinedale lease during the nine months ended September 30, 2019.

Transportation and distribution revenue from our subsidiaries MoGas and Omega was\$13.8 million and \$12.1 million for the nine months ended September 30, 2019 and 2018, respectively. The increased revenue primarily resulted from higher rates going into effect on December 1, 2018 related to the rate case filed by MoGas with FERC, net of the final refund liability. The FERC rate case was settled in August 2019. Refer to "Asset Portfolio and Related Developments" for further discussion of the FERC rate case settlement.

Transportation and Distribution Expenses. Transportation and distribution expenses were \$3.9 million and \$5.3 million for the nine months ended September 30, 2019 and 2018, respectively, representing a decrease of approximately \$1.4 million. The decrease relates primarily to lower legal, consulting and maintenance costs at MoGas.

General and Administrative Expenses. General and administrative expenses were \$8.1 million for the nine months ended September 30, 2019 compared to \$8.9 million for the nine months ended September 30, 2018. The most significant components of the variance from the prior-year period are outlined in the following table and explained below:

		hs Ended		
	Sept	ember 30, 2019		September 30, 2018
Management fees	\$	5,176,223	\$	5,679,972
Acquisition and professional fees		1,845,381		2,154,201
Other expenses		1,082,898		1,047,141
Total	\$	8,104,502	\$	8,881,314

Management fees are directly proportional to our asset base. For thenine months ended September 30, 2019, management fees decreased \$504 thousand compared to the prioryear period due to (i) cash utilized for the 7.00% Convertible Notes exchange in the first quarter of 2019, (ii) a management fee waiver in the third quarter of 2019 to exclude the net proceeds from the 5.875% Convertible Notes offering (other than the cash portion of such proceeds utilized in connection with the exchange of the Company's 7.00% Convertible Notes) and (iii) lower incentive fees due to decreased revenue from the sale of the Portland Terminal in December 2018. See Part I, Item 1, Note 8 ("Management Agreement") for additional information.

Acquisition and professional fees for the nine months ended September 30, 2019 decreased \$309 thousand from the prior-year period. An increase in asset acquisition expenses of \$34 thousand was more than offset by a \$342 thousand decrease in professional fees during the current-year period. Generally, we expect asset acquisition expenses to be repaid over time from income generated by acquisitions. However, any particular period may reflect significant expenses arising from third party legal, engineering, and consulting fees that are incurred in the early to mid-stages of due diligence. The decrease in professional fees during the nine months ended September 30, 2019 was primarily attributable to higher legal and consulting costs in the prior-year period related to monitoring our GIGS asset, partially offset by legal and consulting costs incurred in the current-year period related to the ongoing litigation with EGC/Cox Oil. Refer to Part I, Item 1, Note 3 ("Leased Properties And Leases") for additional information.

Depreciation, Amortization and ARO Accretion Expense. Depreciation, amortization and ARO accretion expense was \$16.9 million for the nine months ended September 30, 2019 compared to \$18.9 million for the nine months ended September 30, 2018. This decrease was primarily related to depreciation expense, whichdecreased approximately \$1.9 million for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018. The decrease in depreciation expense was driven by (i) the sale of the Portland Terminal Facility in December of 2018 and (ii) updates made to the estimated useful lives of certain ARO segments of GIGS at the end of 2018.

Provision for loan losses. For the nine months ended September 30, 2018, we recorded a provision for loan losses of approximately \$500 thousand related to an additional writedown on the SWD loans. There were no loan loss provisions recorded for the nine months ended September 30, 2019.

Net Distributions and Other Income. Net distributions and other income for the nine months ended September 30, 2019 was \$902 thousand compared to \$65 thousand for the nine months ended September 30, 2018. The change was primarily related to interest income, which increased approximately \$837 thousand from the prior-year period due to a higher cash balance during the nine months ended September 30, 2019.

Net Realized and Unrealized Loss on Other Equity Securities. For the nine months ended September 30, 2018, we recorded a net loss on other equity securities of \$1.8 million. The net loss recorded during the nine months ended September 30, 2018 related to valuation considerations surrounding the arbitration award delivered to Eni USA and Gulf LNG as well as other market information. We no longer have an interest in other equity securities for the nine months ended September 30, 2019 due to the sale or disposition of our equity securities during 2018.

Interest Expense. For the nine months ended September 30, 2019 and 2018, interest expense totaled approximately \$7.6 million and \$9.6 million, respectively. This decrease was primarily attributable to a decrease in interest expense as a result of the 7.00% Convertible Notes exchanges and conversions that occurred during the nine months ended September 30, 2019, partially offset by additional interest expense from the 5.875% Convertible Notes Offering in August of 2019. For additional information, see Part I, Item 1, Note 10 ("Debt").

Loss on Extinguishment of Debt. For the nine months ended September 30, 2019, a loss on extinguishment of debt totaling approximately \$34.0 million was recorded in connection with the 7.00% Convertible Notes exchanges completed during the first and third quarters of 2019. For additional information, see Part I, Item 1, Note 10 ("Debt"). There was no loss on extinguishment of debt recorded for the nine months ended September 30, 2018.

Income Tax Expense (Benefit). Income tax expense was \$417 thousand for nine months ended September 30, 2019, as compared to \$1.8 million of income tax benefit for the nine months ended September 30, 2018. The income tax expense recorded in the current-year period is primarily the result of (i) a change in our state effective rate due to changes in state law and state operations by certain of our TRS entities, (ii) the impact of the 2018 K-1 for our Lightfoot investment and (iii) the impact of the refund liability related to the FERC rate case settlement. The income tax benefit recorded in the prior-year period is the result of (i) higher losses generated by our TRS entities and (ii) an unrealized loss related to our Lightfoot investment.

Net Income (Loss). Net income (loss) attributable to CorEnergy stockholders was \$(5.7) million and \$23.2 million for the nine months ended September 30, 2019 and 2018, respectively. After deducting \$6.9 million and \$7.2 million for the portion of preferred dividends that are allocable to each respective period, net income (loss) attributable to common stockholders for the nine months ended September 30, 2019 was \$(12.7) million, or \$(0.98) per basic and diluted common share compared to \$16.0 million, or \$1.34 per basic and diluted common share for the prior-year period.

#### Common Equity Attributable to CorEnergy Stockholders per Share

As of September 30, 2019, our common equity increased by approximately \$21.0 million to\$350.5 million from \$329.5 million as of December 31, 2018. This increase principally consists of: (i) \$62.6 million of common stock issued pursuant to exchanges and conversion of 7.00% Convertible Notes and (ii)\$404 thousand of common stock issued pursuant to reinvestment of dividends through the dividend reinvestment plan; partially offset by (iii) net loss attributable to CorEnergy common stockholders of approximately \$12.7 million; and (iv) dividends paid to our common stockholders of approximately \$29.4 million.

#### Book Value Per Common Share

Analysis of Equity	Sej	otember 30, 2019	December 31, 2018
Series A Cumulative Redeemable Preferred Stock 7.375%, \$125,493,175 and \$125,555,675 liquidation preference (\$2,500 per share, \$0.001 par value), 10,000,000 authorized; 50,197 and 50,222 issued and outstanding at September 30, 2019 and December 31, 2018, respectively	\$	125,493,175	\$ 125,555,675
Capital stock, non-convertible, \$0.001 par value; 13,534,856 and 11,960,225 shares issued and outstanding at September 30, 2019 and December 31, 2018 (100,000,000 shares authorized)		13,535	11,960
Additional paid-in capital		369,884,338	320,295,969
Accumulated retained earnings (deficit)		(19,419,600)	9,147,701
Total CorEnergy Stockholders' Equity	\$	475,971,448	\$ 455,011,305
Subtract: 7.375% Series A Preferred Stock		(125,493,175)	(125,555,675)
Total CorEnergy Common Equity	\$	350,478,273	\$ 329,455,630
Common shares outstanding	-	13,534,856	11,960,225
Book Value per Common Share	\$	25.89	\$ 27.55

#### NON-GAAP FINANCIAL MEASURES

We use certain financial measures that are not recognized under GAAP. The non-GAAP financial measures used in this Report include earnings before interest, taxes, depreciation and amortization as defined by the National Association of Real Estate Investment Trusts ("EBITDAre"); EBITDAre as adjusted in the manner described below ("Adjusted EBITDAre"); NAREIT funds from operations ("NAREIT FFO"); funds from operations adjusted for securities investments ("FFO"); and FFO as further adjusted in the manner described below ("AFFO"). These supplemental measures are used by our management team and are presented because we believe they help investors understand our business, performance and ability to earn and distribute cash to our stockholders by providing perspectives not immediately apparent from net income. The presentation of EBITDAre, Adjusted EBITDAre, NAREIT FFO, FFO and AFFO are not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP.

We offer these measures to assist the users of our financial statements in assessing our operating performance under U.S. GAAP, but these measures are non-GAAP measures and should not be considered measures of liquidity, alternatives to net income or indicators of any other performance measure determined in accordance with GAAP, nor are they indicative of funds available to fund our cash needs, including capital expenditures (if any), to make payments on our indebtedness or to make distributions. Our method of calculating these measures may be different from methods used by other companies and, accordingly, may not be comparable to similar measures as calculated by other companies. Investors should not rely on these measures as a substitute for any GAAP measure, including net income, cash flows from operating activities or revenues.

#### EBITDAre and Adjusted EBITDAre

EBITDAre and Adjusted EBITDAre are non-GAAP financial measures that management and external users of our consolidated financial statements, such as industry analysts, investors and lenders may use to evaluate our ongoing operating results, including (i) the performance of our assets without regard to the impact of financing methods, capital structure or historical cost basis of our assets and (ii) the overall rates of return on alternative investment opportunities. EBITDAre, as established by NAREIT, is defined as net income (loss) (calculated in accordance with GAAP) excluding interest expense, income tax, depreciation and amortization, gains or losses on disposition of depreciated property (including gains or losses on change of control), impairment write-downs of depreciated property and of investments in unconsolidated affiliates caused by a decrease in value of depreciated property in the affiliate, and adjustments to reflect the entity's pro rata share of EBITDAre of unconsolidated affiliates. Our presentation of Adjusted EBITDAre represents EBITDAre adjusted for net realized and unrealized (gain) loss on securities, non-cash; (gain) loss on extinguishment of debt; provision for loan (gain) loss; and preferred dividend requirements.

We believe that the presentation of EBITDAre and Adjusted EBITDAre provides useful information to investors in assessing our financial condition and results of operations. Our presentation of EBITDAre is calculated in accordance with standards established by NAREIT, which may not be comparable to measures calculated by other companies that do not use the NAREIT definition of EBITDAre. In addition, although EBITDAre is a useful measure when comparing our results to other REITs, it may not be helpful to investors when comparing to non-REITs. Adjusted EBITDAre presented by other companies may not be comparable to our presentation, since each company may define these terms differently. EBITDAre and Adjusted EBITDAre should not be considered measures of liquidity and should not be considered as alternatives to operating income, net income or other indicators of performance determined in accordance with GAAP.

The following table presents a reconciliation of Income (Loss) Attributable to Common Stockholders, as reported in the Consolidated Statements of Income to EBITDAre and Adjusted EBITDAre:

	For the Three Months Ended			For the Nine Months Ended				
	Sept	September 30, 2019 September 30, 2018 S		Sep	tember 30, 2019	September 30, 20		
Income (Loss) Attributable to Common Stockholders	\$	(21,733,380)	\$	5,300,449	\$	(12,669,921)	\$	16,025,256
Add:								
Interest expense, net		2,777,122		3,183,589		7,582,199		9,590,427
Depreciation, amortization, and ARO accretion		5,645,342		6,289,459		16,935,688		18,868,871
Less:								
Income tax (expense) benefit		92,706		746,667		(417,328)		1,806,342
EBITDAre	\$	(13,403,622)	\$	14,026,830	\$	12,265,294	\$	42,678,212
Add:								
Net realized and unrealized loss on securities, noncash portion		_		930,147		_		1,797,281
Loss on extinguishment of debt		28,920,834		_		33,960,565		_
Provision for loan losses		_		_		_		500,000
Preferred dividend requirements		2,313,780		2,396,875		6,941,688		7,190,625
Adjusted EBITDAre	\$	17,830,992	\$	17,353,852	\$	53,167,547	\$	52,166,118

#### **NAREIT FFO**

FFO is a widely used measure of the operating performance of real estate companies that supplements net income (loss) determined in accordance with GAAP. As defined by NAREIT, NAREIT FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, impairment losses of depreciable properties, real estate-related depreciation and amortization (excluding amortization of deferred financing costs or loan origination costs) and other adjustments for unconsolidated partnerships and non-controlling interests. Adjustments for non-controlling interests are calculated on the same basis. We define FFO attributable to common stockholders as defined above by NAREIT less dividends on preferred stock. Our method of calculating FFO attributable to common stockholders may differ from methods used by other REITs and, as such, may not be comparable.

# FFO ADJUSTED FOR SECURITIES INVESTMENTS (FFO)

Due to the legacy investments that we hold, we have also historically presented a measure of FFO, to which we refer herein as FFO Adjusted for Securities Investments which is derived by further adjusting NAREIT FFO for distributions received from investment securities, income tax expense (benefit) from investment securities, net distributions and other income and net realized and unrealized gain or loss on other equity securities.

We present NAREIT FFO and FFO Adjusted for Securities Investments because we consider it an important supplemental measure of our operating performance and believe that it is frequently used by securities analysts, investors, and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is a key measure we use in assessing performance and in making resource allocation decisions.

Both NAREIT FFO and FFO Adjusted for Securities Investments are intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions, and that may also be the case with certain of the energy infrastructure assets in which we invest. NAREIT FFO and FFO Adjusted for Securities Investments exclude depreciation and amortization unique to real estate and gains and losses from property dispositions and extraordinary items. As such, these performance measures provide a perspective not immediately apparent from net income when compared to prior-year periods. These metrics reflect the impact to operations from trends in base and participating rents, company operating costs, development activities, and interest costs.

We calculate NAREIT FFO in accordance with standards established by the Board of Governors of the National Association of Real Estate Investment Trusts in its March 1995 White Paper (as amended in November 1999 and April 2002) and FFO Adjusted for Securities Investment as NAREIT FFO with additional adjustments described above due to our legacy investments. This may differ from the methodology for calculating FFO utilized by other equity REITs and, accordingly may not be comparable to such other REITs. NAREIT FFO and FFO Adjusted for Securities Investments do not represent amounts available for management's discretionary use because of needed capital for replacement or expansion, debt service obligations, or other commitments and uncertainties. NAREIT FFO and FFO Adjusted for Securities Investments, as we have historically reported, should not be

considered as an alternative to net income (loss) (computed in accordance with GAAP), as an indicator of our financial performance, or to cash flow from operating activities (computed in accordance with GAAP), as an indicator of our liquidity, or as an indicator of funds available for our cash needs, including our ability to make distributions or to service our indebtedness.

#### AFFO

Management uses AFFO as a measure of long-term sustainable operational performance. AFFO in excess of dividends is used for debt repayment, capital reinvestment activities, funding our ARO liability, or other commitments and uncertainties which are necessary to sustain our dividend over the long term. AFFO should not be considered as an alternative to net income (loss) (computed in accordance with GAAP), as an indicator of our financial performance, or as an alternative to cash flow from operating activities (computed in accordance with GAAP), as an indicator of our liquidity, or as an indicator of funds available for our cash needs, including our ability to make distributions or service our indebtedness.

For completeness, the following table sets forth a reconciliation of our net income (loss) as determined in accordance with GAAP and our calculations of NAREIT FFO, FFO Adjusted for Securities Investments, and AFFO for the three and nine months ended September 30, 2019 and 2018 AFFO is a supplemental, non-GAAP financial measure which we define as FFO Adjusted for Securities Investment plus (gain) loss on extinguishment of debt, provision for loan (gain) loss, net of tax, transaction costs, amortization of debt issuance costs, amortization of deferred lease costs, accretion of asset retirement obligation, non-cash costs associated with derivative instruments, and certain costs of a nonrecurring nature, less maintenance, capital expenditures (if any), income tax (expense) benefit unrelated to securities investments, amortization of debt premium, and other adjustments as deemed appropriate by Management. Also presented is information regarding the weighted-average number of shares of our common stock outstanding used for the computation of per share data:

NAREIT FFO, FFO Adjusted for Securities Investment and AFFO Reconciliation

		For the Three Months Ended			For the Nine Months Ended			
Net Income (loss) attributable to CorEnergy Stockholders		tember 30, 2019	September 30, 2018		September 30, 2019		September 30, 2018	
		(19,419,600)	\$	7,697,324	\$	(5,728,233)	\$	23,215,881
Less:								
Preferred Dividend Requirements		2,313,780		2,396,875		6,941,688		7,190,625
Net Income (loss) attributable to Common Stockholders	\$	(21,733,380)	\$	5,300,449	\$	(12,669,921)	\$	16,025,256
Add:								
Depreciation		5,511,367		6,138,548		16,533,762		18,416,138
NAREIT funds from operations (NAREIT FFO)	\$	(16,222,013)	\$	11,438,997	\$	3,863,841	\$	34,441,394
Add:								
Distributions received from investment securities		360,182		5,627		902,056		65,292
Net realized and unrealized loss on other equity securities		_		930,147		_		1,797,281
Less:								
Net distributions and other income		360,182		5,627		902,056		65,292
Income tax (expense) benefit from investment securities		(45,205)		249,420		(203,910)		491,407
Funds from operations adjusted for securities investments (FFO)	\$	(16,176,808)	\$	12,119,724	\$	4,067,751	\$	35,747,268
Add:								
Loss on extinguishment of debt		28,920,834		_		33,960,565		_
Provision for loan losses, net of tax		_		_		_		500,000
Transaction costs		14,799		66,895		157,380		123,791
Amortization of debt issuance costs		313,022		353,639		893,084		1,060,820
Amortization of deferred lease costs		22,983		22,983		68,949		68,949
Accretion of asset retirement obligation		110,992		127,928		332,977		383,784
Less:								
Income tax (expense) benefit		137,911		497,247		(213,418)		1,314,935
Adjusted funds from operations (AFFO)	\$	13,067,911	\$	12,193,922	\$	39,694,124	\$	36,569,677
Weighted Average Shares of Common Stock Outstanding:								
Basic		13,188,546		11,939,360		12,870,357		11,928,929
Dasic		13, 100,540		11,939,300		12,070,337		11,920,929
Diluted		15,609,545		15,393,644		15,197,745		15,383,386
NAREIT FFO attributable to Common Stockholders								
Basic	\$	(1.23)	\$	0.96	\$	0.30	\$	2.89
Diluted (1)	\$	(1.23)	\$	0.89	\$	0.30	\$	2.67
FFO attributable to Common Stockholders								
Basic	\$	(1.23)	\$	1.02	\$	0.32	\$	3.00
Diluted (1)	\$	(1.23)	\$	0.93	\$	0.32	\$	2.75
AFFO attributable to Common Stockholders	*	(3)			•			
Basic	\$	0.99	\$	1.02	\$	3.08	\$	3.07
Diluted (2)	\$	0.94	\$	0.92	\$	2.89	\$	2.77

<sup>(1)</sup> The three and nine months ended September 30, 2019 diluted per share calculations exclude dilutive adjustments for convertible note interest expense, discount amortization and deferred debt issuance amortization because such impact is antidilutive. The three and nine months ended September 30, 2018 include these dilutive adjustments. For periods presented without per share dilution, the number of weighted average diluted shares is equal to the number of weighted average basic shares presented. Refer to the Convertible Note Interest Expense table in Part I, Item 1, Note 10 ("Debt") for additional details.

## DIVIDENDS

Our portfolio of real property assets and promissory notes generates cash flow to us from which we pay distributions to stockholders. For the period ende&eptember 30, 2019, the primary sources of our stockholder distributions include lease revenue and transportation and distribution revenue from our real property assets. Deterioration in the cash flows generated by any of these sources may impact our ability to fund distributions to stockholders.

<sup>(2)</sup> Diluted per share calculations include a dilutive adjustment for convertible note interest expense. Refer to the Convertible Note Interest Expense table in Part I, Item 1, Note 10 ("Debt") for additional details.

We believe that (i) the accretion from our acquisition of Prudential's 18.95 percent equity interest in Pinedale LP, (ii) revenue growth from existing contracts through inflation-based escalators and potential participating rents, as well as (iii) the results of the MoGas FERC rate case settlement, as discussed in the "Asset Portfolio and Related Developments" section below, will adequately offset the lost revenue from the step-down in rate associated with the new Spire contract effective in November 2018. We also believe that a number of actions can be taken to adequately offset the lost revenue from the sale of the Portland Terminal, which include the combination of (i) additional investments in revenue generating assets and (ii) deleveraging of the Company's balance sheet through actions such as preferred equity and debt repurchases, at attractive market prices. However, we regularly assess our ability to pay and to grow our dividend to common stockholders, and there is no assurance that we will continue to make regular dividend payments at current levels.

Distributions to common stockholders are recorded on the ex-dividend date and distributions to preferred stockholders are recorded when declared by the Board of Directors. The characterization of any distribution for federal income tax purposes will not be determined until after the end of the taxable year.

A REIT is generally required to distribute during the taxable year an amount equal to at least 90 percent of the REIT taxable income (determined under Internal Revenue Code section 857(b)(2), without regard to the deduction for dividends paid). We intend to adhere to this requirement in order to maintain our REIT status. The Board of Directors will continue to determine the amount of any distribution that we expect to pay our stockholders. Dividend payouts may be affected by cash flow requirements and remain subject to other risks and uncertainties.

On February 28, 2019, we paid dividends of \$0.75 per share of common stock and \$0.4609375 per depositary share for our 7.375% Series A Preferred Stock.

As previously disclosed in our Current Report on Form 8-K filed on April 24, 2019, we suspended our dividend reinvestment plan.

On May 31, 2019, we paid cash dividends of \$0.75 per share of common stock and \$0.4609375 per depositary share for our 7.375% Series A Preferred Stock.

On August 30, 2019, we paid cash dividends of \$0.75 per share of common stock and \$0.4609375 per depositary share for our 7.375% Series A Preferred Stock.

On October 23, 2019, our Board of Directors declared dividends of \$0.75 per share of common stock and \$0.4609375 per depositary share for our 7.375% Series A Preferred Stock payable on November 29, 2019. As previously disclosed in our Current Report on Form 8-K filed on October 23, 2019, we will pay this quarter's common stock dividend entirely in cash.

### **MAJOR TENANTS**

As of September 30, 2019, we had two significant leases. For additional information concerning each of these leases, see Part I, Item 1,Note 3 ("Leased Properties And Leases") included in this Report.

### ASSET PORTFOLIO AND RELATED DEVELOPMENTS

For detailed descriptions of our asset portfolio and related operations, please refer to Part I, Item 2 "Properties" in our Annual Report on Form 10-K for the year ended December 31, 2018, and to Part I, Item 1, Note 3 ("Leased Properties And Leases") and Note 5 ("Financing Notes Receivable") included in this Report. This section provides additional information concerning material developments related to our asset portfolio that occurred during the period ended September 30, 2019.

## **Grand Isle Gathering System**

On October 18, 2018, EGC was acquired by an affiliate of the privately-held Gulf of Mexico operator, Cox Oil. With the purchase of EGC by Cox Oil it is anticipated that EGC will remain a separate subsidiary owned by an affiliate of Cox Oil, and that EGC (not Cox Oil) will continue to be the guarantor of the tenant's obligations under the Lease Agreement. To date, EGC has met its obligations to make lease payments and maintain our asset. We are currently engaged in efforts to enforce the reporting requirements in the lease. For additional information, please refer to Part I, Item 1, Note 3 ("Leased Properties And Leases") in this Report.

## Pinedale LGS

On September 16, 2019, UPL announced that it entered into an amended credit facility to remove financial maintenance covenants among other provisional changes, while also announcing plans to suspend its drilling program by the end of September while natural gas pricing remains near multi-year lows. In connection with the approved credit facility amendment, UPL also announced a fall borrowing base redetermination of \$1.175 billion, including \$200 million of the commitment allocated to the credit facility. The amended credit facility also established maximum capital expenditures of \$65 million, \$10 million and \$5 million, respectively, for the quarters ended September 30, 2019, December 31, 2019 and quarterly thereafter. UPL updated full-year capital investment

guidance to a range of \$230 million to \$260 million. UPL's full-year production guidance remained unchanged at 238 to 244 Bcfe. UPL also announced expected 2020 production to be between 180 and 195 Bcfe.

On July 30, 2019, UPL was notified by NASDAQ that its common stock would be delisted from the NASDAQ Global Select Market effective as of the open of business on August 8, 2019 as a result of failing to regain compliance with the \$1.00 per share minimum bid price requirement. Effective August 8, 2019, its common stock commenced trading on the OTCQX marketplace under the symbol "UPLC." UPL plans to continue to make all required SEC filings, including those on Forms 10-K, 10-Q and 8-K, and will remain subject to all SEC rules and regulations applicable to reporting companies under the Securities Exchange Act of 1934.

## MoGas Pipeline

On May 31, 2018, MoGas filed a general rate case before FERC seeking to (i) recover increases in capital, operating and maintenance expenditures incurred; (ii) mitigate for the substantial decrease in volumes due to the loss of a firm transportation contract with a St. Louis natural gas marketing entity; (iii) mitigate for the substantial decrease in revenue from Spire; and (iv) reflect changes in the corporate income tax rate associated with the 2017 Tax Cuts and Jobs Act. The proposed rates went into effect on December 1, 2018. On August 22, 2019, the FERC approved a settlement agreed to by MoGas and all intervenors in the rate case to provide annual rates of approximately \$14.8 million, effective September 1, 2019. As a result of the approved and effective settlement, MoGas has begun to refund the difference between the filed rates and the settlement rates. In conjunction with the settlement, MoGas entered into 5-year firm transportation service agreements with its customers in exchange for modest discounts. The agreements, which amend prior year-to-year agreements, extend the termination date for the existing firm transportation service agreements to December 31, 2023.

### CONTRACTUAL OBLIGATIONS

The following table summarizes our significant contractual payment obligations as of September 30, 2019:

Contractual Obligations									
	N	lotional Value	Les	ss than 1 year		1-3 years	3-5 years	Мо	re than 5 years
Pinedale LP Debt	\$	34,826,000	\$	3,528,000	\$	7,056,000	\$ 24,242,000	\$	_
Interest payments on Pinedale LP Debt				2,151,607		3,627,618	477,569		_
7.00% Convertible Debt		5,526,000		5,526,000		_	_		_
Interest payments on 7.00% Convertible Debt				386,820		_	_		_
5.875% Convertible Debt		120,000,000		_		_	_		120,000,000
Interest payments on 5.875% Convertible Debt				7,108,750		14,100,000	14,100,000		7,050,000
Totals			\$	18,701,177	\$	24,783,618	\$ 38,819,569	\$	127,050,000

Fees paid to Corridor under the Management Agreement and the Administrative Agreement are not included because they vary as a function of the value of our total asset base. For additional information, see Part I, Item 1, Note 8 ("Management Agreement") included in this Report.

### **SEASONALITY**

Our operating companies, MoGas and Omega, generally have stable revenues throughout the year and will complete necessary pipeline maintenance during the "non-heating" season, or quarters two and three. Therefore, operating results for the interim periods are not necessarily indicative of the results that may be expected for the full year.

## **OFF-BALANCE SHEET ARRANGEMENTS**

We do not have, and are not expected to have, any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

## IMPACT OF INFLATION AND DEFLATION

Deflation can result in a decline in general price levels, often caused by a decrease in the supply of money or credit. The predominant effects of deflation are high unemployment, credit contraction, and weakened consumer demand. Restricted lending practices could impact our ability to obtain financings or to refinance our properties and our tenants' ability to obtain credit. During inflationary periods, we intend for substantially all of our tenant leases to be designed to mitigate the impact of inflation. Often, our leases include rent escalators that are based on the CPI, or other agreed upon metrics that increase with inflation.

### LIQUIDITY AND CAPITAL RESOURCES

#### Overview

At September 30, 2019, we had liquidity of approximately \$257.2 million comprised of cash of \$120.4 million plus revolver availability of \$136.8 million. The results of the MoGas rate case settlement discussed in the "Asset Portfolio and Related Developments" section above had a positive impact on revolver availability for the third quarter of 2019 and going forward. We use cash flows generated from our operations to fund current obligations, projected working capital requirements, debt service payments and dividend payments. Management expects that future operating cash flows, along with access to financial markets, will be sufficient to fund future operating requirements and acquisition opportunities. If our ability to access the capital markets is restricted, as currently is the case as discussed in Part I, Item 1, Note 11 ("Stockholders' Equity") or if debt or equity capital were unavailable on favorable terms, or at all, our ability to fund acquisition opportunities or to comply with the REIT distribution rules could be adversely affected.

There are acquisition opportunities that are in preliminary stages of review, and consummation of any of these opportunities may depend on a number of factors beyond our control. There can be no assurance that any of these acquisition opportunities will result in consummated transactions. As part of our disciplined investment philosophy, we plan to use a moderate level of leverage, approximately 25 percent to 50 percent of assets, supplemented with accretive equity issuance as needed, subject to current market conditions. We may invest in assets subject to greater leverage which could be both recourse and non-recourse to us.

### Cash Flows - Operating, Investing, and Financing Activities

The following table presents our consolidated cash flows for the periods indicated below:

		For the Nine Months Ended			
	Sept	tember 30, 2019	5	September 30, 2018	
		(Unaudited)			
Net cash provided by (used in):					
Operating activities	\$	47,765,530	\$	39,720,549	
Investing activities		4,720,934		(76,981)	
Financing activities		(1,343,531)		(35,818,824)	
Net change in cash and cash equivalents	\$	51,142,933	\$	3,824,744	

#### Cash Flows from Operating Activities

Net cash flows provided by operating activities for thenine months ended September 30, 2019 were primarily attributable to (i) lease receipts of \$46.6 million \$50.3 million lease revenue, net of \$3.7 million of straight-line and variable rent accrued during the period) and (ii) \$13.7 million in net contributions from our operating subsidiaries MoGas and Omega, partially offset by (iii) \$8.1 million in general and administrative expenses and (iv) \$5.9 million in cash paid for interest.

Net cash flows provided by operating activities for thenine months ended September 30, 2018 were primarily attributable to (i) lease receipts of \$46.0 million (\$54.3 million lease revenue, net of \$5.4 million of straight-line and variable rent accrued during the period and \$2.9 million of unearned revenue received in 2017), (ii) \$9.7 million in net contributions from our operating subsidiaries MoGas and Omega, and (iii) a \$937 thousand reduction in accounts and other receivables during the period, partially offset by (iv) \$8.9 million in general and administrative expenses, (v) \$6.4 million in cash paid for interest and (vi) \$2.1 million of income tax payments, net.

## Cash Flows from Investing Activities

Net cash flows provided by investing activities for the nine months ended September 30, 2019 were primarily attributed to a \$5.0 million payment received on January 7, 2019 related to the promissory note entered into as a part of the Portland Terminal Facility sale.

There were no significant cash investing activities for thenine months ended September 30, 2018.

## Cash Flows from Financing Activities

Net cash flows used in financing activities for thenine months ended September 30, 2019 were primarily attributable to (i) cash paid for the extinguishment of 7.00% Convertible Notes of \$78.9 million, (ii) common and preferred dividends paid of \$28.9 million and \$6.9 million, respectively and (iii) principal payments of \$2.6 million on our secured credit facilities, partially offset by (iv) net proceeds form the 5.875% Convertible Notes offering of \$116.4 million.

Net cash flows used in financing activities for the nine months ended September 30, 2018 were primarily attributable to (i) common and preferred dividends paid of \$25.7 million and \$7.2 million, respectively, (ii) principal payments of \$2.6 million on our secured credit facilities and (iii) \$264 thousand of payments related to debt financing costs.

### Revolving and Term Credit Facilities

### CorEnergy Credit Facility

On July 28, 2017, we entered into an amended and restated CorEnergy Credit Facility with Regions Bank (as lender and administrative agent for other participating lenders). The amended facility provides for commitments of up to \$161.0 million, comprised of (i) increased commitments on the CorEnergy Revolver of up to\$160.0 million, subject to borrowing base limitations, and (ii) a \$1.0 million commitment on the MoGas Revolver. The amended facility has a 5-year term maturing on July 28, 2022, and provides for a springing maturity on February 28, 2020, and thereafter, if we fail to meet certain liquidity requirements from the springing maturity date through the maturity of our 7.00% Convertible Notes on June 15, 2020. This springing maturity would have been triggered on the first date on or after February 28, 2020 that both (i) the outstanding principal amount of the 7.00% Convertible Notes exceeded \$28,750,000 and (ii) our unrestricted cash liquidity (including, for purposes of this calculation, the undrawn portion of the Borrowing Base then available for borrowing under the CorEnergy Credit Facility) was less than the sum of (x) the outstanding principal amount of the 7.00% Convertible Notes plus (y) \$5,000,000. We will not trigger the springing maturity as a result of the 7.00% Convertible Notes exchange completed in August 2019, which reduced the outstanding principal balance below the springing maturity threshold. Refer to "Convertible Notes" section below for further details on convertible debt transactions during the third quarter of 2019.

Under the terms of the amended and restated CorEnergy Credit Facility, we are subject to certain financial covenants as follows: (i) a minimum debt service coverage ratio of 2.0 to 1.0; (ii) a maximum total leverage ratio of 5.0 to 1.0; (iii) a maximum senior secured recourse leverage ratio (which generally excludes debt from certain subsidiaries that are not obligors under the CorEnergy Credit Facility) of 3.0 to 1.0.; and (iv) a maximum total funded debt to capitalization ratio of 50 percent. In addition, there is a covenant related to our ability to make distributions that is tied to AFFO and applicable REIT distribution requirements, and provides that, in the absence of any acceleration of maturity following an Event of Default, we may make distributions equal to the greater of the amount required to maintain our REIT status and 100 percent of AFFO for the trailing 12-month period.

Borrowings under the credit facility will typically bear interest on the outstanding principal amount using a LIBOR pricing grid that is expected to equal a LIBOR rate plus an applicable margin of 2.75 percent to 3.75 percent, based on our senior secured recourse leverage ratio. The facility contains, among other restrictions, certain financial covenants including the maintenance of certain financial ratios, as well as default and cross-default provisions customary for transactions of this nature (with applicable customary grace periods), all of which are substantially the same as under the prior facility.

We were in compliance with all covenants at September 30, 2019 and had approximately \$136.8 million of available borrowing capacity on the CorEnergy Revolver. For a summary of the additional material terms of the CorEnergy Credit Facility, please refer to Part IV, Item 15, Note 11 ("Debt") included in our Annual Report on Form 10-K for the year ended December 31, 2018, and Part I, Item 1, Note 10 ("Debt") included in this Report.

## Amended Pinedale Term Credit Facility

On December 29, 2017, Pinedale LP entered into the Amended Pinedale Term Credit Facility, with Prudential and a group of lenders affiliated with Prudential as lenders and Prudential serving as administrative agent. The new amended facility is a 5-year \$41.0 million term loan facility, bearing interest at a fixed rate of 6.5 percent, which matures on December 29, 2022. Principal payments of \$294 thousand, plus accrued interest, are payable monthly.

The Amended Pinedale Term Credit Facility limits distributions by Pinedale LP to us, although such distributions are permitted to the extent required for us to maintain REIT qualification so long as Pinedale LP's obligations under the credit facility have not been accelerated following an Event of Default (as defined in the Amended Pinedale Term Credit Facility).

Outstanding balances under the facility are secured by the Pinedale LGS assets. The Amended Pinedale Term Credit Facility is subject to (i) a minimum interest coverage ratio of 3.0 to 1.0, (ii) a maximum leverage ratio of 3.25 to 1.0 and (iii) a minimum net worth of \$115.0 million, each measured at the Pinedale LP level and not at the Company level. We were in compliance with all covenants at September 30, 2019.

For a summary of the additional material terms of the Pinedale Term Credit Facility, please see Part IV, Item 15, Note 11 ("Debt") included in our Annual Report on Form 10-K for the year ended December 31, 2018, and Part I, Item 1, Note 10 ("Debt") included in this Report.

### MoGas Revolver

On July 28, 2017, the terms of the MoGas Revolver were amended and restated in connection with the CorEnergy Credit Facility, as discussed above. As a result, commitments under the MoGas Revolver were reduced to \$1.0 million. Refer to Part I, Item 1, Note 10 ("Debt") for further information. As of September 30, 2019, the co-borrowers were in compliance with all covenants and there are no borrowings outstanding on the MoGas Revolver.

### Mowood/Omega Revolver

The Mowood/Omega Revolver is used by Omega for working capital and general business purposes and is guaranteed and secured by the assets of Omega. Following annual extensions, the current maturity of the facility has been amended and extended to July 31, 2020. Interest accrues at LIBOR plus 4 percent and is payable monthly in arrears with no unused fee. There was no outstanding balance at September 30, 2019.

### Convertible Notes

### 7.00% Convertible Notes

On January 16, 2019, we agreed with three holders of our 7.00% Convertible Notes, pursuant to privately negotiated agreements, to exchang\$43.8 million face amount of such notes for an aggregate of 837,040 shares of our common stock, par value \$0.001 per share, plus aggregate cash consideration of \$19.8 million, including \$315 thousand of interest expense. Our agent and lenders under the CorEnergy Credit Facility provided a consent for the convertible note exchange. We recorded a loss on extinguishment of debt of approximately \$5.0 million in the Consolidated Statements of Income for the nine months ended September 30, 2019.

On August 15, 2019, we used a portion of the net proceeds from the offering of the 5.875% Convertible Notes discussed further below, together with shares of its common stock, to exchange \$63.9 million face amount of our 7.00% Convertible Notes pursuant to privately negotiated agreements with three holders. The total cash and stock consideration for the exchange was valued at approximately \$93.2 million. This included an aggregate of 703,432 shares of common stock plus cash consideration of approximately \$60.2 million, including \$733 thousand of interest expense. We recorded a loss on extinguishment of debt of approximately\$28.9 million in the Consolidated Statements of Income for the three months ended September 30, 2019. The loss on extinguishment of debt included the write-off of a portion of the underwriter's discount and deferred debt costs of \$360 thousand and \$24 thousand, respectively. Collectively, for the two exchange transactions described above, we recorded a loss on extinguishment of debt of \$34.0 million for the nine months ended September 30, 2019.

Additionally, during the three and nine months ended September 30, 2019, certain holders elected to convert (i)\$178 thousand of 7.00% Convertible Notes for approximately 5,393 shares of common stock and (ii)\$762 thousand of 7.00% Convertible Notes for approximately 23,083 shares of common stock, respectively. As of September 30, 2019, we have \$5.5 million aggregate principal amount of 7.00% Convertible Notes outstanding.

Refer to Part IV, Item 15, Note 11 ("Debt") included in our Annual Report on Form 10-K for the year endedDecember 31, 2018 and Part I, Item 1, Note 10 ("Debt") included in this Report for additional information concerning the 7.00% Convertible Notes.

## 5.875% Convertible Notes

On August 12, 2019, we completed a private placement offering of \$120.0 million aggregate principal amount of 5.875% Convertible Senior Notes due 2025 to the initial purchasers of such notes for cash in reliance on an exemption from registration provided by Section 4(a)(2) of the Securities Act. The initial purchasers then resold the 5.875% Convertible Notes for cash equal to 100 percent of the aggregate principal amount thereof to qualified institutional buyers, as defined in Rule 144A under the Securities Act, in reliance on an exemption from registration provided by Rule 144A. The 5.875% Convertible Notes mature on August 15, 2025 and bear interest at a rate of 5.875 percent per annum, payable semi-annually in arrears on February 15 and August 15 of each year, beginning on February 15, 2020.

Holders may convert all or any portion of their 5.875% Convertible Notes into shares of our common stock at their option at any time prior to the close of business on the business day immediately preceding the maturity date. The initial conversion rate for the 5.875% Convertible Notes is 20.0 shares of common stock per \$1,000 principal amount of the 5.875% Convertible Notes, equivalent to an initial conversion price of \$50.00 per share of our common stock. Such conversion rate will be subject to adjustment in certain events as specified in the Indenture.

Refer to Part I, Item 1, Note 10 ("Debt") included in this Report for additional information concerning the 5.875% Convertible Notes.

### Shelf Registration Statements

On October 30, 2018, we filed a shelf registration statement with the SEC, pursuant to which we registered 1,000,000 shares of common stock for issuance under our dividend reinvestment plan. As of September 30, 2019, we have issued 22,003 shares of common stock under our dividend reinvestment plan pursuant to the shelf resulting in remaining availability (subject to the current limitation discussed below) of approximately 977,997 shares of common stock.

On November 9, 2018, we had a new shelf registration statement declared effective by the SEC replacing our previously filed shelf registration statement, pursuant to which we may publicly offer additional debt or equity securities with an aggregate offering price of up to \$600.0 million. As described elsewhere in this Report, EGC and Cox Oil have refused to provide the financial statement information concerning EGC that we must file pursuant to SEC Regulation S-X. At least until we are able to file these EGC financial statements, we do not expect to be able to use this shelf registration statement, or the shelf registration statement filed for our dividend reinvestment plan, to sell our securities.

We have engaged in dialogue with the staff of the SEC in an effort to shorten the period during which we do not use our registration statements. We do not expect this period to be shortened until the EGC financial statement information has been received and filed. However, there can be no assurance that we will be successful in obtaining such relief.

## Liquidity and Capitalization

Our principal investing activities are acquiring and financing real estate assets within the U.S. energy infrastructure sector and concurrently entering into long-term triple-net participating leases with energy companies. These investing activities have often been financed from the proceeds of our public equity and debt offerings as well as our credit facilities mentioned above. Continued growth of our asset portfolio will depend in part on our continued ability to access funds through additional borrowings and securities offerings.

The following is our liquidity and capitalization as of September 30, 2019 and December 31, 2018:

#### Liquidity and Capitalization

Eliquiaty an	a oapitalization					
	Sep	September 30, 2019		December 31, 2018		
Cash and cash equivalents	\$	120,430,110	\$	69,287,177		
Revolver availability	\$	136,848,986	\$	122,721,258		
Revolving credit facility	\$	_	\$	_		
Long-term debt (including current maturities)		156,238,013		150,038,380		
Stockholders' equity:						
Series A Preferred Stock 7.375%, \$0.001 par value		125,493,175		125,555,675		
Capital stock, non-convertible, \$0.001 par value		13,535		11,960		
Additional paid-in capital		369,884,338		320,295,969		
Retained earnings (deficit)		(19,419,600)		9,147,701		
CorEnergy equity		475,971,448		455,011,305		
Total CorEnergy capitalization	\$	632,209,461	\$	605,049,685		

We also have two lines of credit for working capital purposes for two of our subsidiaries with maximum availability of \$1.5 million and \$1.0 million at both September 30, 2019 and December 31, 2018.

## **CRITICAL ACCOUNTING ESTIMATES**

The financial statements included in this Report are based on the selection and application of critical accounting policies, which require management to make significant estimates and assumptions. Critical accounting policies are those that are both important to the presentation of our financial condition and results of operations and require management's most difficult, complex, or subjective judgments. The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, recognition of distribution income, and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Actual results could differ from those estimates.

A discussion of our critical accounting estimates is presented under the heading "Critical Accounting Estimates" in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2018, as previously filed with the SEC. No material modifications have been made to our critical accounting estimates.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our business activities contain elements of market risk. Historically, we have considered fluctuations in the value of our securities portfolio and fluctuations in interest rates to be our principal market risks. As of September 30, 2019, there were no material changes to our market risk exposure as compared to the end of our preceding fiscal year ended December 31, 2018 except that we no longer hold investments in other equity securities

Long-term debt used to finance our acquisitions may be based on floating or fixed rates. As ofSeptember 30, 2019, we had long-term debt (net of current maturities) with a carrying value of \$147.2 million, all of which represents fixed-rate debt. Borrowings under our CorEnergy Revolver are variable rate, based on a LIBOR pricing spread. There were no outstanding borrowings under the CorEnergy Revolver at September 30, 2019, and accordingly, no market risk exposure on outstanding variable-rate debt.

We consider the management of risk essential to conducting our businesses. Accordingly, our risk management systems and procedures are designed to identify and analyze our risks, to set appropriate policies and limits and to continually monitor these risks and limits by means of reliable administrative and information systems and other policies and programs.

#### **ITEM 4. CONTROLS AND PROCEDURES**

### Conclusion Regarding Effectiveness of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Accounting Officer (our principal executive and principal financial officers, respectively), we have evaluated the effectiveness of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this Report. Based on that evaluation, these officers concluded that our disclosure controls and procedures were effective to ensure that the information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC rules and forms, and is accumulated and communicated to our management, including our Chief Executive Officer and Chief Accounting Officer, as appropriate, to allow timely decisions regarding required disclosure.

## Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act, that occurred during the quarterly period ending September 30, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II. OTHER INFORMATION

### **ITEM 1. LEGAL PROCEEDINGS**

As discussed in further detail in Part I, Item 1,Note 3 ("Leased Properties And Leases") in this Report, the Company initiated litigation on March 26, 2019 to enforce the terms of the Grand Isle Lease Agreement requiring that we be provided with copies of certain financial statement information that we are required to file pursuant to SEC Regulation S-X, as described in Section 2340 of the SEC Financial Reporting Manual, in the case CorEnergy Infrastructure Trust, Inc. and Grand Isle Corridor, LP v. Energy XXI Gulf Coast, Inc. and Energy XXI GIGS Services, LLC, Case No. 01-19-0228-CV in the 11th District Court of Harris County, Texas. The Company sought and obtained a temporary restraining order mandating that our tenant deliver the required financial statements. On April 1, 2019, that order was stayed pending an appeal by the tenant to the Texas First District Court of Appeals in Houston. The Company believes that it is entitled to such relief and will continue to pursue this litigation and all viable options to obtain and file the necessary tenant financial statements.

### **ITEM 1A. RISK FACTORS**

Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the year endedDecember 31, 2018, sets forth information relating to important risks and uncertainties that could materially adversely affect our business, financial condition, or operating results. Those risk factors continue to be relevant to an understanding of our business, financial condition, and operating results for the quarter ended September 30, 2019. There have been no material changes to the risk factors contained in our Annual Report on Form 10-K for the year ended December 31, 2018, as supplemented by the disclosures contained in Part II, Item 1A, "Risk Factors", in our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2019 and June 30, 2019, except as set forth below:

## **Risks Related to Our Financing Arrangements**

Our indebtedness could have important consequences, including impairing our ability to obtain additional financing or pay future distributions, as well as subjecting us to the risk of foreclosure on any mortgaged properties in the event of non-payment of the related debt.

As of September 30, 2019, we had outstanding consolidated indebtedness of approximately \$160.4 million. Our leverage could have important consequences. For example, it could:

- result in the acceleration of a significant amount of debt for non-compliance with the terms of such debt or, if such debt contains cross-default or cross-acceleration provisions, other debt;
- materially impair our ability to borrow undrawn amounts under existing financing arrangements or to obtain additional financing or refinancing on favorable terms or at all:
- require us to dedicate a substantial portion of our cash flow to paying principal and interest on our indebtedness, thereby reducing the cash flow available to fund our business, to pay distributions, including those necessary to maintain REIT qualification, or to use for other purposes;
- increase our vulnerability to economic downturns:
- limit our ability to withstand competitive pressures;
- reduce our flexibility to respond to changing business and economic conditions

It is also important to note that our variable rate indebtedness under the CorEnergy Credit Facility and the Mowood/Omega Revolver use LIBOR as a benchmark for establishing the rate. LIBOR is the subject of recent national, international and other regulatory guidance and proposals for reform. These reforms and other pressures may cause LIBOR to disappear entirely or to perform differently than in the past. The consequences of these developments cannot be entirely predicted, but could include an increase in the cost of our variable rate indebtedness.

Further, we expect to mortgage many of our properties to secure payment of indebtedness. If we are unable to meet mortgage payments, such failure could result in the loss of assets due to foreclosure and transfer to the mortgage or sale on unfavorable terms with a consequent loss of income and asset value. A foreclosure of one or more of our properties could create taxable income without accompanying cash proceeds, and could adversely affect our financial condition, results of operations, cash flow, and ability to service debt and make distributions and the market price of our stock.

### Risks Related to Our Convertible Notes

### We expect that the trading price of the Convertible Notes will be significantly affected by the price of our common stock, which may be volatile.

The market price of our common stock, as well as the general level of interest rates and our credit quality, will likely significantly affect the market price of the Convertible Notes. This may result in significantly greater volatility in the trading price of the Convertible Notes than would be expected for nonconvertible debt securities we may issue.

We cannot predict whether the price of our common stock or interest rates will rise or fall. The market price of our common stock will be influenced by our operating results and prospects and by economic, financial, regulatory and other factors. General market conditions, including the level of, and fluctuations in, the trading prices of stocks generally, could affect the price of our common stock.

Holders who receive shares of our common stock upon the conversion of their Convertible Notes will be subject to the risk of volatile and depressed market prices of our common stock. There can be no assurances that the market price of our common stock will not fall in the future. A decrease in the market price of our common stock would likely adversely impact the trading price of the Convertible Notes.

### The Convertible Notes are structurally subordinated to all liabilities of our existing or future subsidiaries.

Holders of the Convertible Notes do not and will not have any claim as a creditor against any of our present or future subsidiaries. Indebtedness and other liabilities, including trade payables, whether secured or unsecured, of those subsidiaries are structurally senior to our obligations to holders of the Convertible Notes. In the event of a bankruptcy, liquidation, reorganization or other winding up of any of our subsidiaries, such subsidiaries will pay the holders of their debts, holders of any equity interests, including fund investors, and their trade creditors before they will be able to distribute any of their assets to us (except to the extent we have a claim as a creditor of such subsidiary). Any right that we have to receive any assets of any of the subsidiaries upon the bankruptcy, liquidation, reorganization or other winding up of those subsidiaries, and the consequent rights of holders of Convertible Notes to realize proceeds from the sale of any of those subsidiaries' assets, will be effectively structurally subordinated to the claims of those subsidiaries' creditors, including trade creditors and holders of any preferred equity interests of those subsidiaries.

## The Convertible Notes are solely the obligations of the Company and are not guaranteed by any of our subsidiaries; whereas, our operations are conducted through, and substantially all of our consolidated assets are held by, our subsidiaries.

The Convertible Notes are our obligations exclusively and are not guaranteed by any of our operating subsidiaries. Substantially all of our consolidated assets are held by our subsidiaries. Accordingly, our ability to service our debt, including the Convertible Notes, depends on the results of operations of our subsidiaries and upon the ability of such subsidiaries to provide us with cash, whether in the form of dividends, loans or otherwise, to pay amounts due on our obligations, including the Convertible Notes. Our subsidiaries are separate and distinct legal entities and have no obligation, contingent or otherwise, to make payments on the Convertible Notes or to make any funds available for that purpose. In addition, dividends, loans or other distributions to us from such subsidiaries may be subject to contractual and other restrictions set forth in our current and future debt instruments and are subject to other business considerations.

## Servicing our debt requires a significant amount of cash, and we may not have sufficient cash flow from our business to pay our substantial debt.

Our ability to make scheduled payments of the principal of, to pay interest on or to refinance our indebtedness, including the Convertible Notes, depends on our future performance, which is subject to economic, financial, competitive and other factors beyond our control. Our business may not continue to generate cash flow from operations in the future sufficient to service our debt and make necessary capital expenditures. If we are unable to generate such cash flow, we may be required to adopt one or more alternatives, such as selling assets, restructuring debt or obtaining additional equity capital on terms that may be onerous or highly dilutive. Our ability to refinance our indebtedness will depend on the capital markets and our financial condition at such time. We may not be able to engage in any of these activities or engage in these activities on desirable terms, which could result in a default on our debt obligations.

## Regulatory actions may adversely affect the trading price and liquidity of the Convertible Notes.

Current and future regulatory actions and other events may adversely affect the trading price and liquidity of the Convertible Notes. We expect that many investors in, and potential purchasers of, the Convertible Notes will employ, or seek to employ, a convertible arbitrage strategy with respect to the Convertible Notes. Investors would typically implement such a strategy by selling short the common stock underlying the Convertible Notes and dynamically adjusting their short position while continuing to hold the Convertible Notes. Investors may also implement this type of strategy by entering into swaps on our common stock in lieu of

or in addition to short selling the common stock.

The SEC and other regulatory and self-regulatory authorities have implemented various rules and taken certain actions, and may in the future adopt additional rules and take other actions, which may impact those engaging in short selling activity involving equity securities (including our common stock). Such rules and actions include Rule 201 of SEC Regulation SHO, the adoption by the Financial Industry Regulatory Authority, Inc. and the national securities exchanges of a "Limit Up-Limit Down" program, the imposition of market-wide circuit breakers that halt trading of securities for certain periods following specific market declines, and the implementation of certain regulatory reforms required by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010. Any governmental or regulatory action that restricts the ability of investors in, or potential purchasers of, the Convertible Notes to effect short sales of our common stock, borrow our common stock or enter into swaps on our common stock could adversely affect the trading price and the liquidity of the Convertible Notes.

## We may still incur substantially more debt or take other actions which would intensify the risks discussed above.

We and our subsidiaries may be able to incur substantial additional debt in the future, subject to the restrictions contained in our debt instruments, some of which may be secured debt. We are not restricted under the terms of the Indentures governing the Convertible Notes from incurring additional debt, securing existing or future debt, recapitalizing our debt or taking a number of other actions that are not limited by the terms of the Indentures governing the Convertible Notes that could have the effect of diminishing our ability to make payments on the Convertible Notes when due. Our existing credit facilities restrict our ability to incur additional indebtedness, including secured indebtedness, but we may be able to obtain waivers of such restrictions or may not be subject to such restrictions under the terms of any subsequent indebtedness.

## We may not have the ability to raise the funds necessary to repurchase the Convertible Notes upon a fundamental change.

Holders of the Convertible Notes have the right, at their option, to require us to repurchase for cash all of their Convertible Notes, or any portion of the principal thereof that is equal to \$1,000, or a multiple of \$1,000, upon the occurrence of a fundamental change, as set forth in the Indentures, at a fundamental change repurchase price equal to 100 percent of the principal amount of the Convertible Notes to be repurchased, plus accrued and unpaid interest, if any, thereon to (but excluding) the fundamental change repurchase date. However, we may not have enough available cash or be able to obtain financing at the time we are required to make repurchases of Convertible Notes surrendered therefor. Our failure to repurchase Convertible Notes at a time when the repurchase is required by the Indentures would constitute a default under the Indentures. A default under the Indentures or the fundamental change itself could also lead to a default under agreements governing our existing or future indebtedness. If the repayment of the related indebtedness were to be accelerated after any applicable notice or grace periods, we may not have sufficient funds to repay the indebtedness and repurchase the Convertible Notes or make cash payments upon conversions thereof. Our ability to repurchase the Convertible Notes may also be limited by law or by regulatory authority.

## Future sales of shares of our common stock or equity-linked securities in the public market, or the perception that they could occur, may depress the market price for our common stock and adversely impact the trading price of the Convertible Notes.

We may, in the future, sell additional shares of our common stock or equity-linked securities to raise capital. Sales of substantial amounts of additional shares of common stock or equity-linked securities, shares that may be sold by stockholders and shares of common stock underlying the Convertible Notes as well as sales of shares that may be issued in connection with future acquisitions or for other purposes, including to finance our operations and business strategy, or the perception that such sales could occur, may have an adverse effect on the trading price of the Convertible Notes and prevailing market prices for our common stock and our ability to raise additional capital in the financial markets at a time and price favorable to us. The price of our common stock could also be affected by possible sales of our common stock by investors who view the Convertible Notes as a more attractive means of equity participation in our company and by hedging or arbitrage trading activity that we expect will develop involving our common stock.

We have also reserved a substantial amount of shares of our common stock in connection with the Convertible Notes, the issuance of which will dilute the ownership interests of existing stockholders. Any sales in the public market of the common stock issuable upon such issuance or conversion could adversely affect prevailing market prices of our common stock

We are unable to predict the effect that sales, or the perception that our shares may be available for sale, will have on the prevailing market price of our common stock and the trading price of the Convertible Notes.

## Holders of Convertible Notes are not entitled to any rights with respect to our common stock, but are subject to all changes made with respect to our common stock.

Holders of Convertible Notes are not entitled to any rights with respect to our common stock (including, without limitation, voting rights and rights to receive any dividends or other distributions on our common stock) prior to the conversion date with respect

to any Convertible Notes they surrender for conversion, but are subject to all changes affecting our common stock. For example, if an amendment is proposed to our charter or bylaws requiring stockholder approval and the record date for determining the stockholders of record entitled to vote on the amendment occurs prior to the conversion date related to a holder's conversion of its notes, then such holder will not be entitled to vote on the amendment, although such holder will nevertheless be subject to any changes affecting our common stock.

## The Convertible Notes are not protected by restrictive covenants.

The Indentures governing the Convertible Notes do not contain any financial or operating covenants or restrictions on the payments of dividends, the incurrence of indebtedness or the issuance or repurchase of securities by us or any of our subsidiaries. The Indentures contain no covenants or other provisions to afford protection to holders of the Convertible Notes in the event of a fundamental change or other corporate transaction involving us except in limited circumstances as set forth in the Indentures. For example, events such as leveraged recapitalizations, refinancings, restructurings or acquisitions initiated by us may not constitute a fundamental change requiring us to repurchase the Convertible Notes. In the event of any such events, the holders of the Convertible Notes would not have the right to require us to repurchase the Convertible Notes, even though each of these transactions could increase the amount of our indebtedness, or otherwise adversely affect our capital structure or any credit ratings, thereby adversely affecting the trading price of the Convertible Notes.

The adjustment to the conversion rate for 7.00% Convertible Notes converted in connection with a Make Whole Adjustment Event may not adequately compensate the holders for any lost value of their 7.00% Convertible Notes as a result of such transaction.

If a "Make Whole Adjustment Event" (as defined in the Indenture for the 7.00% Convertible Notes) occurs, under certain circumstances, we will increase the conversion rate by a number of additional shares of our common stock for 7.00% Convertible Notes converted in connection with such Make Whole Adjustment Event. The increase in the conversion rate will be determined based on the date on which the specified corporate transaction becomes effective and the price paid (or deemed to be paid) per share of our common stock in such transaction, all as set forth in the Indenture. The adjustment to the conversion rate for 7.00% Convertible Notes converted in connection with a make whole fundamental change may not adequately compensate the holders for any lost value of their 7.00% Convertible Notes as a result of such transaction. In addition, if the price of our common stock in the transaction is greater than \$45.00 per share or less than \$30.00 per share (in each case, subject to adjustment), no additional shares will be added to the conversion rate. Moreover, in no event will the conversion rate per \$1,000 principal amount of 7.00% Convertible Notes as a result of this adjustment exceed 33.3333 shares, subject to adjustments in the same manner as the conversion rate under the terms of the Indenture.

Our obligation to increase the conversion rate upon the occurrence of a make whole fundamental change could be considered a penalty, in which case the enforceability thereof would be subject to general principles of reasonableness and equitable remedies.

The increase in the conversion rate for 5.875% Convertible Notes converted in connection with a make-whole fundamental change or notice of redemption may not adequately compensate the holders for any lost value of their 5.875% Convertible Notes as a result of such make-whole fundamental change or redemption.

If a make-whole fundamental change occurs prior to the maturity date or if we deliver a notice of redemption, under certain circumstances as described in the Indenture for the 5.875% Convertible Notes, we will increase the conversion rate by a number of additional shares of our common stock for 5.875% Convertible Notes converted in connection with such make-whole fundamental change or notice of redemption. The increase in the conversion rate will be determined based on the date on which the specified corporate transaction that constitutes a make-whole fundamental change becomes effective or the date we deliver a notice of redemption and the price paid (or deemed to be paid) per share of our common stock in the make-whole fundamental change or the average of the last reported sale prices of our common stock over the five consecutive trading day period ending on, and including, the trading day immediately preceding the date of the notice of redemption (such average, the "redemption price"), as described in the Indenture. The increase in the conversion rate for 5.875% Convertible Notes converted in connection with a make-whole fundamental change or notice of redemption may not adequately compensate the holders for any lost value of their 5.875% Convertible Notes as a result of such transaction or redemption. In addition, if the price per share of our common stock paid (or deemed to be paid) in the transaction or the redemption price, as applicable, is greater than \$65.00 per share or less than \$44.25 per share (in each case, subject to adjustment), no additional shares will be added to the conversion rate. Moreover, in no event will the conversion rate per \$1,000 principal amount of 5.875% Convertible Notes as a result of this adjustment exceed 22.5998 shares of our common stock, subject to adjustments in the same manner as the conversion rate as set forth under the terms of the Indenture.

Our obligation to increase the conversion rate or 5.875% Convertible Notes converted in connection with a make -whole fundamental change or notice of redemption could be considered a penalty, in which case the enforceability thereof would be subject to general principles of reasonableness and equitable remedies.

### The conversion rate of the Convertible Notes may not be adjusted for all dilutive events.

The conversion rate of the Convertible Notes is subject to adjustment for certain events, including, but not limited to, the issuance of certain stock dividends on our common stock, the issuance of certain rights or warrants, subdivisions, combinations, distributions of capital stock, indebtedness, or assets, cash dividends and certain issuer tender or exchange offers. However, the conversion rate will not be adjusted for other events, such as a third-party tender or exchange offer or an issuance of our common stock or derivative instruments for cash or an exercise or conversion of any derivative instrument, that may adversely affect the trading price of the Convertible Notes or our common stock. An event that adversely affects the value of the Convertible Notes may occur, and that event may not result in an adjustment to the conversion rate.

Some significant restructuring transactions and significant changes in the composition of our board may not constitute a fundamental change, in which case we would not be obligated to offer to repurchase the Convertible Notes.

Upon the occurrence of a fundamental change, holders of Convertible Notes have the right to require us to repurchase their Convertible Notes. However, the fundamental change provisions of the Indentures do not afford protection to holders of Convertible Notes in the event of other transactions that could adversely affect the Convertible Notes. For example, transactions such as leveraged recapitalizations, refinancings, restructurings, or acquisitions initiated by us may not constitute a fundamental change requiring us to repurchase the Convertible Notes. In the event of any such transaction, the holders would not have the right to require us to repurchase the Convertible Notes, even though each of these transactions could increase the amount of our indebtedness, or otherwise adversely affect our capital structure or any credit ratings, thereby adversely affecting the holders of Convertible Notes.

In addition, absent the occurrence of a fundamental change, changes in the composition of our board of directors will not provide holders with the right to require us to repurchase the Convertible Notes or to an increase in the conversion rate upon conversion.

## We have not registered the 5.875% Convertible Notes or the common stock issuable upon conversion of the 5.875% Convertible Notes which will limit the holders ability to resell them.

The 5.875% Convertible Notes and the shares of common stock issuable upon conversion of the 5.875% Convertible Notes have not been registered under the Securities Act or any state securities laws. Unless the 5.875% Convertible Notes and the shares of common stock issuable upon conversion of the 5.875% Convertible Notes have been registered, the 5.875% Convertible Notes and such shares may not be transferred or resold except in a transaction exempt from or not subject to the registration requirements of the Securities Act and applicable state securities laws. We do not intend to file a registration statement for the resale of the 5.875% Convertible Notes and the common stock into which the 5.875% Convertible Notes are convertible.

## An active trading market may not develop for the Convertible Notes or, if it develops, may not be maintained or be liquid.

We do not intend to apply to list the Convertible Notes on any securities exchange or to arrange for quotation on any automated dealer quotation system. The underwriters in our public offering of the 7.00% Convertible Notes or the initial purchasers of the 5.875% Convertible Notes may cease their market-making of the respective Convertible Notes at any time without notice. In addition, the liquidity of the trading market in the Convertible Notes, and the market price quoted for the Convertible Notes, may be adversely affected by changes in the overall market for this type of security and by changes in our financial performance or prospects or in the prospects for companies in our industry generally. As a result, an active trading market may not develop for the Convertible Notes. If an active trading market does not develop or is not maintained, the market price and liquidity of the Convertible Notes may be adversely affected. In that case holders of the Convertible Notes may not be able to sell their Convertible Notes at a favorable price.

The liquidity of the trading market, if any, and future trading prices of the Convertible Notes will depend on many factors, including, among other things, the market price of our common stock, prevailing interest rates, our financial condition, results of operations, business, prospects and credit quality relative to our competitors, the market for similar securities and the overall securities market. The liquidity of the trading market of the Convertible Notes may be adversely affected by unfavorable changes in any of these factors, some of which are beyond our control and others of which would not affect debt that is not convertible into capital stock. Historically, the market for convertible debt has been subject to disruptions that have caused volatility in prices of securities similar to the Convertible Notes. Market volatility could materially and adversely affect the Convertible Notes, regardless of our financial condition, results of operations, business, prospects or credit quality.

## The Convertible Notes are not rated. Any adverse rating of the Convertible Notes may cause their trading price to fall.

We do not intend to seek a rating on the Convertible Notes. However, if a rating service were to rate the Convertible Notes and if such rating service were to lower its rating on the Convertible Notes below the rating initially assigned to the Convertible Notes or otherwise announces its intention to put the Convertible Notes on credit watch or to withdraw the rating, the trading price of

the Convertible Notes could decline.

## Upon conversion of the Convertible Notes, holders may receive less valuable consideration than expected because the value of our common stock may decline after they exercise their conversion right.

Under the Convertible Notes, a converting holder will be exposed to fluctuations in the value of our common stock during the period from the date such holder surrenders Convertible Notes for conversion until the date we settle our conversion obligation. We will be required to deliver the shares of our common stock, together with cash for any fractional shares, on the third business day following the relevant conversion date; and for any conversion that occurs on or after the record date for the payment of interest on the Convertible Notes at the maturity date, we will be required to deliver shares on the maturity date. Accordingly, if the price of our common stock decreases during this period, the value of the shares that the holders receive will be adversely affected and would be less than the conversion value of the Convertible Notes on the conversion date.

#### Conversion of the Convertible Notes may dilute the ownership interest of existing stockholders, including holders who had previously converted their Convertible Notes.

To the extent we issue shares of our common stock upon conversion of the Convertible Notes, the conversion of some or all of the Convertible Notes will dilute the ownership interests of existing stockholders. Any sales in the public market of shares of our common stock issuable upon such conversion of the Convertible Notes could adversely affect prevailing market prices of our common stock. In addition, the existence of the Convertible Notes may encourage short selling by market participants because the conversion of the Convertible Notes could be used to satisfy short positions, or anticipated conversion of the Convertible Notes into shares of our common stock could depress the price of our common stock.

### Provisions of the Convertible Notes could discourage an acquisition of us by a third party.

Certain provisions of the Indentures and the Convertible Notes could make it more difficult or more expensive for a third party to acquire us. Upon the occurrence of certain transactions constituting a fundamental change under the Indentures, holders of the Convertible Notes will have the right, at their option, to require us to repurchase all or a portion of their Convertible Notes. We may also be required to increase the conversion rate upon conversion or provide for conversion into the acquirer's capital stock in the event of certain fundamental changes. In addition, the Indentures and the Convertible Notes prohibit us from engaging in certain mergers or acquisitions unless, among other things, the surviving entity assumes our obligations under the Convertible Notes and the Indentures.

## Holders of the Convertible Notes may be subject to tax if we make or fail to make certain adjustments to the conversion rate of the Convertible Notes even though they do not receive a corresponding cash distribution.

The conversion rate of the Convertible Notes is subject to adjustment in certain circumstances, including the payment of cash dividends. If the conversion rate is adjusted as a result of a distribution that is taxable to our common stockholders, such as a cash dividend, holders of Convertible Notes may be deemed to have received a dividend subject to U.S. federal income tax without the receipt of any cash. In addition, a failure to adjust (or to adjust adequately) the conversion rate after an event that increases the proportionate interest in us could be treated as a deemed taxable dividend to holders of the Convertible Notes. If, pursuant to the terms of the Indentures, a make whole fundamental change occurs on or prior to the maturity date, under some circumstances, we will increase the conversion rate for Convertible Notes converted in connection with the make whole fundamental change. Such increase may also be treated as a distribution subject to U.S. federal income tax as a dividend. For a non-U.S. holder of the Convertible Notes, any deemed dividend may be subject to U.S. federal withholding tax at a 30 percent rate, or such lower rate as may be specified by an applicable treaty, which may be set off against subsequent payments on the Convertible Notes.

## Because the Convertible Notes were initially issued in book-entry form, holders must rely on DTC's procedures to receive communications relating to the Convertible Notes and exercise their rights and remedies.

We initially issued the Convertible Notes in the form of one or more global notes registered in the name of Cede & Co., as nominee of DTC. Beneficial interests in global notes will be shown on, and transfers of global notes will be effected only through, the records maintained by DTC. Except in limited circumstances, we will not issue certificated notes. Accordingly, if the holders own a beneficial interest in a global note, then they will not be considered an owner or holder of the Convertible Notes. Instead, DTC or its nominee will be the sole holder of global notes. Unlike persons who have certificated notes registered in their names, owners of beneficial interests in global notes will not have the direct right to act on our solicitations for consents or requests for waivers or other actions from holders. Instead, those beneficial owners will be permitted to act only to the extent that they have received appropriate proxies to do so from DTC or, if applicable, a DTC participant. The applicable procedures for the granting of these proxies may not be sufficient to enable owners of beneficial interests in global notes to vote on any requested actions on a timely basis. In addition, notices and other communications relating to the Convertible Notes will be sent to DTC. We expect DTC to forward any such communications to DTC participants, which in turn would forward such communications to indirect DTC

participants. But we can make no assurances that holders will timely receive any such communications.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

In addition to the issuance of 703,432 shares of common stock in connection with negotiated exchanges with three holders of the 7.00% Convertible Notes, as previously reported in the Company's Form 8-K dated August 15, 2019, during the three months ended September 30, 2019, certain holders elected to convert approximately\$178 thousand principal amount of 7.00% Convertible Notes to CorEnergy common stock at the conversion rate of 30.3030 shares of common stock per \$1,000 principal amount, as follows:

Conversion Date	Amount of otes Converted	Number of Shares of Common Stock Issued		
July 2, 2019	\$ 70,000		2,121	
August 29, 2019	78,000		2,363	
September 10, 2019	30,000		909	
Total	\$ 178,000	\$	5,393	

The shares of common stock were issued solely to holders of the 7.00% Convertible Notes upon conversion pursuant to the exemption from registration provided under Section 3(a)(9) of the Securities Act of 1933, as amended. This exemption is available to the Company because the shares of common stock were exchanged by the Company with its existing security holders in accordance with the terms of the indenture governing the 7.00% Convertible Notes with no commission or other remunerations being paid or given for soliciting such an exchange.

## **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

## **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

## **ITEM 5. OTHER INFORMATION**

None.

## **ITEM 6. EXHIBITS**

Exhibit No.	Description of Document
4.5	Indenture relating to the 5.875% Convertible Senior Note due 2025, dated as of August 12, 2019 between CorEnergy Infrastructure Trust, Inc. and U.S. Bank National Association, including the Form of Global Notes attached thereto as Exhibit A (incorporated by reference to the Registrant's current report on Form 8-K, filed August 12, 2019).
<u>10.2.10</u> *	Letter Agreement, dated September 30, 2019, concerning Incentive Fee for September 30, 2019 under Management Agreement, dated May 8, 2015 and effective as of May 1, 2015, between Corridor InfraTrust Management, LLC and CorEnergy Infrastructure Trust, Inc.
<u>10.2.11</u> *	Letter Agreement, dated September 30, 2019, concerning Management Fee for September 30, 2019 under Management Agreement, dated May 8, 2015 and effective as of May 1, 2015, between Corridor InfraTrust Management, LLC and CorEnergy Infrastructure Trust, Inc.
<u>31.1</u> *	Certification by Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification by Chief Accounting Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
<u>32.1</u> **	Certification by Chief Executive Officer and Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101**	The following materials from CorEnergy Infrastructure Trust, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2019, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statement of Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to Consolidated Financial Statements.

<sup>\*</sup> Filed herewith.

<sup>\*\*</sup> Furnished herewith.

## CORENERGY INFRASTRUCTURE TRUST, INC.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

## CORENERGY INFRASTRUCTURE TRUST, INC.

(Registrant)

By: /s/ Rebecca M. Sandring

Rebecca M. Sandring Chief Accounting Officer, Treasurer and Secretary (Principal Accounting Officer and Principal Financial Officer) October 31, 2019

By: /s/ David J. Schulte

David J. Schulte Chairman and Chief Executive Officer (Principal Executive Officer) October 31, 2019



September 30, 2019

CorEnergy Infrastructure Trust, Inc. 1100 Walnut Street, Suite 3350 Kansas City, Missouri 64106

Re: Management Agreement for CorEnergy Infrastructure Trust, Inc.

Ladies and Gentlemen:

Reference is made to that certain Management Agreement, dated as of May 8, 2015 and effective as of May 1, 2015, by and between CorEnergy Infrastructure Trust, Inc., a Maryland corporation (the "Company"), and Corridor InfraTrust Management, LLC, a Delaware limited liability company ("Manager") (as such agreement has been, and may be further, amended, restated, supplemented or otherwise modified from time to time, the "Management Agreement"). Capitalized terms used and not defined herein are used as defined in the Management Agreement. The Company and the Manager have entered into this Letter Agreement to waive a portion of the Incentive Fee set forth in Section 8(b) of the Management Agreement applicable to the dividend paid during the calendar quarter ending September 30, 2019. This letter in no way supersedes our May 9, 2016 letter agreement (effective March 31, 2016) concerning the Management Fee calculation.

This letter documents that the Manager has recommended, and the Company has agreed, that the Manager shall only be paid an Incentive Fee of \$43,518 as a result of the dividend paid during the Company's September 30, 2019 calendar quarter. This agreed upon incentive fee payment constitutes a waiver by the Manager of \$125,627 of the Incentive Fee that would otherwise be due to the Manager from the Company.

The foregoing waiver shall not apply to any prior or future periods, although the Manager reserves the right to waive in the future any Incentive Fee payment to which it may be entitled for one or more future fiscal quarters of the Company.

The Company and the Manager mutually acknowledge and agree that this modification to the Incentive Fee payment right represents a discretionary action on the part of the Manager that is not required under the terms of the Management Agreement and that, except as specifically set forth herein, and as modified in our prior May 9, 2016 letter agreement concerning the Management Fee calculation, all provisions of the Management Agreement shall remain in full force and effect and shall not be affected by this letter.

Very truly yours,

# CORRIDOR INFRATRUST MANAGEMENT, LLC

By: /s/ Richard C. Green, Jr.

Name: Richard C. Green, Jr., Managing Director

Agreed and accepted:

## CORENERGY INFRASTRUCTURE TRUST, INC.

By: /s/ David J. Schulte

Name: David J. Schulte, President



September 30, 2019

CorEnergy Infrastructure Trust, Inc. 1100 Walnut Street, Suite 3350 Kansas City, Missouri 64106

Re: Management Fee for the Quarter Ended September 30, 2019

### Ladies and Gentlemen:

Reference is made to that certain Management Agreement, dated as of May 8, 2015 and effective as of May 1, 2015, by and between CorEnergy Infrastructure Trust, Inc., a Maryland corporation (the "Company"), and Corridor InfraTrust Management, LLC, a Delaware limited liability company (the "Manager") (as such agreement has been, as may be further, amended, restated, supplemented or otherwise modified from time to time, the "Management Agreement"). Capitalized terms used and not defined herein are used as defined in the Management Agreement.

The Company and the Manager have entered into this Letter Agreement, effective as of September 30, 2019, to clarify the application of the Management Fee provisions set forth in Section 8(a) of the Management Agreement to the Company's net proceeds from the August 12, 2019 private placement offering of 5.875% Convertible Senior Notes due 2025. This letter documents that the Manager has proposed, and the Company has agreed, that solely for the purpose of calculating the quarterly Management Fee due as of September 30, 2019, the definition of "Managed Assets" set forth in Section 8(a) of the Management Agreement shall be applied in a manner that reduces Managed Assets by the net proceeds from the August 12, 2019 private placement offering of 5.875% Convertible Senior Notes due 2025 (excluding the cash portion of such proceeds utilized in connection with the exchange of the Company's 7.00% Convertible Senior Notes due 2020). This letter in no way supersedes our May 9, 2016 letter agreement (effective March 31, 2016) concerning the Management Fee calculation.

The purpose of this waiver is to apply Section 8(a) of the Management Agreement to only the reinvested portion of the net proceeds, just received during the quarter, from the 5.875% Convertible Note offering. Except as specifically set forth herein, all other provisions of the Management Agreement shall remain in full force and effect and shall not be affected by this Letter Agreement. Please acknowledge your agreement to the foregoing by signing this Letter Agreement as indicated below.

Very truly yours,

# CORRIDOR INFRATRUST MANAGEMENT, LLC

By: /s/ Richard C. Green, Jr.

Name: Richard C. Green, Jr., Managing Director

Agreed and accepted:

## CORENERGY INFRASTRUCTURE TRUST, INC.

By: /s/ David J. Schulte

Name: David J. Schulte, President

### CERTIFICATIONS

#### I, David J. Schulte, certify that:

- I have reviewed this Quarterly Report on Form 10-Q of CorEnergy Infrastructure Trust, Inc.:
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2019 /s/ David J. Schulte

David J. Schulte

Chief Executive Officer (Principal Executive Officer)

### CERTIFICATIONS

#### I, Rebecca M. Sandring, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of CorEnergy Infrastructure Trust, Inc.:
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2019 /s/ Rebecca M. Sandring

Rebecca M. Sandring

Chief Accounting Officer, Treasurer and Secretary (Principal Accounting Officer and Principal Financial Officer)

## **SECTION 906 CERTIFICATION**

Pursuant to U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2001, the undersigned officers of CorEnergy Infrastructure Trust, Inc. (the "Company"), hereby certify that the Quarterly Report on Form 10-Q for the period ended September 30, 2019, filed with the Securities and Exchange Commission on the date hereof (the "Report"), fully complies with the requirements of Section13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David J. Schulte

David J. Schulte

Chief Executive Officer (Principal Executive Officer)

Date: October 31, 2019

/s/ Rebecca M. Sandring

Rebecca M. Sandring

Chief Accounting Officer, Treasurer and Secretary (Principal Accounting Officer

and Principal Financial Officer)

Date: October 31, 2019

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of this report. A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.